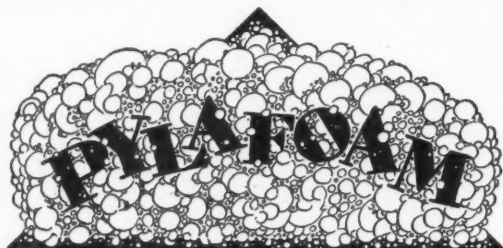


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1931



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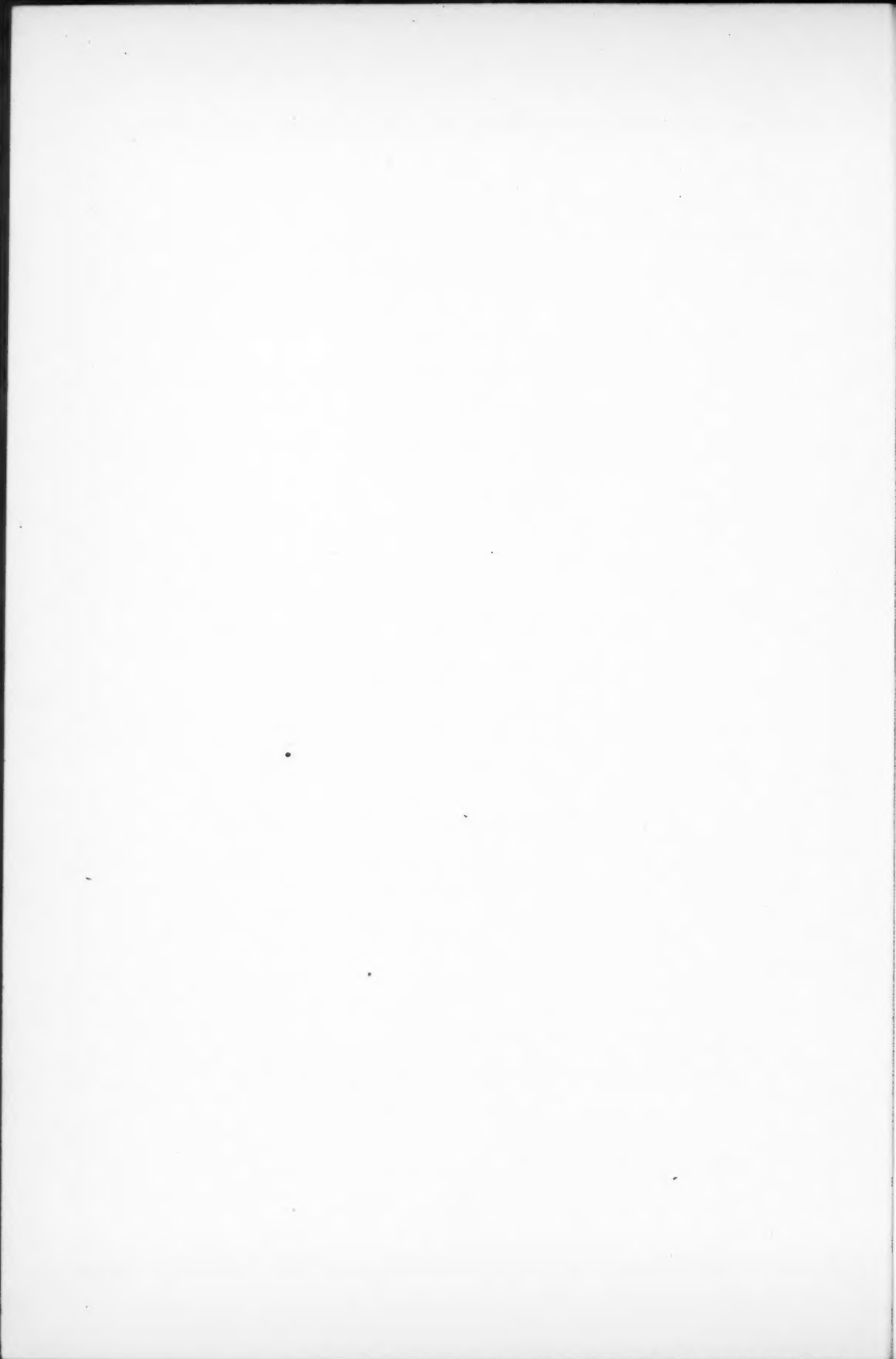
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Third Edition

1931



An annual buying directory showing sources of supply for raw materials, equipment, containers, bulk and private brand products, sanitary accessories, etc., bought by makers and distributors of soaps of all kinds, disinfectants, household insecticides, cleansers, polishes and related products.

Published by

MACNAIR-DORLAND COMPANY, INC.

136 LIBERTY STREET

NEW YORK

Tech.
1st. g cont.

Foreword

THE SOAP BLUE BOOK is published annually in January to fill the need for a buying directory and catalog which gives detailed and specific information on sources of supply for raw materials, process machinery and equipment, containers, closures, and allied materials and equipment for manufacturers of the following products: laundry and toilet soaps, liquid soaps, powdered, chip and flake soaps, textile soaps, potash and specialty soaps, soap powders, scouring and abrasive soaps, cleaning compounds, washing compounds, household ammonia, shaving creams, dentifrices, shampoos, and also for manufacturers of disinfectants, insecticides and fly sprays, cattle and sheep dips, deodorizing blocks and crystals, theatre sprays and deodorants, polishes, and other sanitary products. The BLUE BOOK also gives sources of supply of various *bulk* and *private label products* in the foregoing groups, listing manufacturers who are equipped to supply other manufacturers with products which they themselves do not make, and also supply jobbers, chain stores, and other distributors who purchase in quantity for repacking or packaged goods under their own brands.

The SOAP BLUE BOOK is arranged in a *single* alphabetical list of products and equipment. Under each product or equipment listing are given the names of principal manufacturers and first hand suppliers. The BLUE BOOK is planned as a handy buying directory and catalog for reference use by purchasers. It is suggested that the BLUE BOOK be used in conjunction with the advertising pages of the monthly issues of SOAP as they are published, thus keeping in touch with new developments and announcements of new products throughout the year.

If your firm has been omitted under the proper listings or is incorrectly listed, the publishers would appreciate being notified.

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January, 1931

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SOAP BLUE BOOK

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N. Y. C.
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Union Trust Bldg., Cleveland
Commercial Solvents Corp., 17 E. 42nd St.,
New York
Wm. S. Gray & Co., 342 Madison Ave.,
New York
R. W. Greeff & Co., 64 Water St., New York
U. S. Industrial Chem. Co., 110 E. 42nd St.,
New York

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Etc.)

(see also Dealers)

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GRASSELLI CHEMICAL CO.,
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HOOVER ELECTROCHEMICAL CO.,
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HUBER MACHINE CO.,
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CO., East Liverpool, Ohio

ERNEST SCOTT & CO.,
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The bottles were filled with liquid wax, properly sealed, then carefully weighed. They were placed in a chamber of uniform temperature and then kept at 100 degrees Fahrenheit for thirty days. Each ten days each bottle was carefully weighed.

The results you see, recorded in the chart below. Note that Kork-N-Seal's loss through evaporation was only .28 of one per cent!

How about the closure you're now using? How well would it hold up under a similar test? Have you ever tried it?

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The Scented Candle Company
Johnson's Wax Products Eastern Hemisphere
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Racine, Wisconsin
P.O. Box 1000
Racine, Wis.

May 17, 1930

Williams Sealing Corp.
Decatur, Ill.

Attention: Mr. C. L. Williams

Gentlemen:

The following is a description of our recent test on various seals for our production complete with the results obtained:

The test was conducted in a constant temperature room. At least two dozen bottles for each seal were used. The filled bottles were weighed before the test was started, and then kept at a temperature of 100 degrees F. for thirty days. The bottles were weighed individually each ten days, and the following table shows the average losses for each seal:

Seal	Loss			
	1st 10 days	2nd 10 days	3rd 10 days	Total
Kork-N-Seal	0.18	0.09	.03	.28
Seal B	1.34	0.30	.19	1.83
Seal C	1.02	0.27	.06	1.35
Seal D	0.22	0.14	.21	0.57
Seal E	0.11	0.22	.22	0.55

If you desire further information regarding this test, we will be pleased to forward it to you.

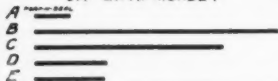
Yours very truly,
S. C. JOHNSON & SON
R. P. Johnson
Purchasing Agent

REPLY TO: WILLIAMS SEALING CORPORATION, DECATUR, ILLINOIS

COMPETITIVE CLOSURE TEST PRODUCT LIQUID WAX 30 DAY HEAT TEST TEMPERATURE 100°F EVAPORATION BY LOSS OF WEIGHT

PERCENTAGE OF LOSS				
CLOSURE	1 st 10 Days	2 nd 10 Days	3 rd 10 Days	TOTAL
A KORK-N-SEAL	0.16	0.09	0.03	0.28%
B	1.34	0.30	0.19	1.83%
C	1.02	0.27	0.06	1.35%
D	0.22	0.14	0.21	0.57%
E	0.11	0.22	0.22	0.55%

OR GRAPHICALLY



The Williams Sealing Corporation will be glad to provide as many Kork-N-Seal caps and bottles as you need, free, for your own experiment work, or they will conduct tests on your product under your direction. Just drop a memo to their Decatur headquarters and secure further details without obligation.

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 80 - 5th Ave., N. Y. C.
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 427 Washington St., N. Y. C.
 Magnus, Mabée & Reynard,
 32 Cliff St., N. Y. C.
 Neumann-Buslee & Wolfe,
 224 Huron St., Chicago
 Orbis Products Trading Co., 215 Pearl St.,
 N. Y. C.
 Pfaltz & Bauer, Inc., 300 Pearl St., N. Y. C.
 H. C. Ryland, Inc., 161 Water St., N. Y. C.
UNGERER & CO., 13 W. 20th St., N. Y. C.
VAN AMERINGEN-HAEBLER, INC.,
 315 - 4th Ave., N. Y. C.
ALBERT VERLEY, INC.,
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 147 Waverly Pl., N. Y. C.
 Compagnie Parento Inc.,
 Croton-on-Hudson, N. Y.
DODGE & OLCOTT CO.,
 180 Varick St., N. Y. C.
P. R. DREYER INC., 26 Cliff St., N. Y. C.
EURO-AMERICAN CORP.,
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BENJ. FRENCH, INC.,
 160 Fifth Ave., N. Y. C.
FRITZSCHE BROTHERS, INC.,
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GEO. LUEDERS & CO.,
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FLAKE
LIQUID

TAKE note of the color of Caustic Soda when purchasing. If the color varies from white it is an indication of some impurity—hence, undesirable for fine soaps.

The whiteness of "Niagara" Caustic Soda is one guarantee of its purity. Fine raw materials go into the making of this standard product—plus expert technical skill. Consequently, you can rely upon the excellence of "Niagara" Caustic Soda—shipped in solid, flake and liquid forms.

Package Specifications of Solid and Flake Forms

	Containers	Gross Weight Pounds	Tare Weight Pounds	Net Weight Pounds	Diameter Inches	Height Inches
Solid Soda	700	718-738	18	700-720	21 1/8	34 3/4
	112	106	6	100	12 1/2	17 3/8
Flake Soda	350	368	18	350	21 1/8	34 3/4
	100	110	10	100	14 1/8	20 3/4
	25	29	4	25	12 1/8	10 3/8



"Niagara" Liquid Caustic Soda

Niagara Alkali supplies liquid Caustic Soda of standard strength, 48° to 50° Baumé. This represents about 46 to 48.75 per cent of sodium hydroxide in the solution. It is shipped in tank cars of 8,000 gallons, averaging about 100,000 pounds of soda liquor, equivalent to approximately 46,000 pounds solid 76% soda; and in 10,000 gallon cars containing about 125,000 pounds of soda liquor, equivalent to approximately 58,000 pounds solid 76% soda.

*Affiliated with
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— GROUND —

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... ash manufactured by the
... of quality wh

SOLID — FLAKE — POWDERED — GROUND

Solvay Caustic Soda is made from soda ash manufactured by the Solvay Process and is representative of that high standard of quality which The Solvay Process Company has established in the alkali field.

For the convenience of the consumer, Solvay Caustic Soda is delivered in three forms: solid, powdered, and liquid.

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SAVING COSTS BY USING SOLVAY CAUSTIC SODA

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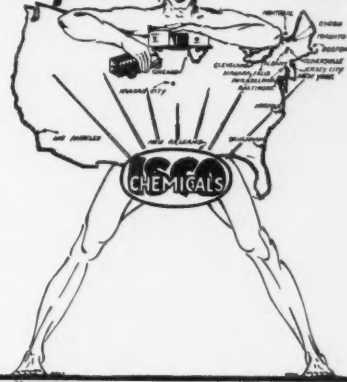
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P. R. DREYER INC., 26 Cliff St., N. Y. C.
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Flora Aromatics Co., 920 Broadway, N. Y. C.
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E. Fougere & Co., 41 Maiden Lane, N. Y.
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INNIS, SPEIDEN & CO.,
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International Silica Co., Cairo, Ill.
National Sales Corp., 33 E. 13th St., Cinn.
Owyhee Chemical Products Co.,
300 W. Adams St., Chgo.
Paper Makers Chem. Corp.,
N. Milwaukee, Wis.

ROESSLER & HASSLACHER CHEM. CO.,
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L. A. Salomon & Bro., 216 Pearl St., N. Y. C.
Tamms Silica Co.,
228 N. La Salle St., Chicago
Whittaker, Clark & Daniels,
246 Front St., N. Y. C.
Wishnick-Tumpeer, Inc., 251 Front St. N. Y. C.

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Champion Mfg. Co.,
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CHEMICAL SUPPLY CO.,
2450 Canal Rd., Cleveland, O.
CLIFTON CHEMICAL CO.,
246 Front St., N. Y. C.
Columbia Soap & Chem. Co., Inc.,
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Pacific Chem. Co., 1421 N. Main St.,
Los Angeles B-Pr
PALMER PRODUCTS, INC.,
Waukesha, Wis.
Paper Makers Chem. Corp.,
N. Milwaukee, Wis. B-Pr
Peck's Prod Co., 5224 N. 2nd St.,
St. Louis B-Pr
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Quaker Chemical Co., 94 Spencer St.,
Bklyn. (B)
Rochester Germicide Co., Rochester, N. Y.
San-o-tox Co., 325 Pratt St., Baltimore
Selig Co., 336 Marietta St.,
Atlanta, Ga. B-Pr
SOLVAY SALES CORP.,
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John T. Stanley Co., 640 W 30th St., N. Y. C.

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Strong Cobb & Co., Cleveland, O. B-Pr
SWANN CHEMICAL CO.,
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Teele Soap Mfg. Co.,
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Trojan Prods. Co., 241 W. Van Buren St.
Chicago (B)
United Cleanser Mfg. Co.,
Cambridge, Mass. B-Pr
U. S. SANITARY SPECIALTIES CORP.,
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VICTOR CHEM. WKS.
343 S. Dearborn St., Chicago
WINDSOR WAX CO.,
50 Church St., N. Y. B-Pr

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Chicago
George G. Rodgers Co., 600 East Main St.,
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Compagnie Parento Inc.,
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P. R. DREYER INC., 26 Cliff St., N. Y. C.
A. C. Drury & Co.,
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FRITZSCHE BROTHERS, INC.,
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GEO. LUEDERS & CO.,
427 Washington St., N. Y. C.
Magnus, Mabee & Reynard,
32 Cliff St., N. Y. C.
Clarence Morgan & Co., 355 W. Ontario St.,
Chicago
Neumann-Buslee & Wolfe
224 W. Huron St., Chicago
Orbis Products Trading Co.,
215 Pearl St., N. Y. C.
Pfaltz & Bauer, Inc., 300 Pearl St., N. Y. C.
H. C. Ryland, Inc., 161 Water St., N. Y. C.
UNGERER & CO., 13 W. 20th St., N. Y. C.
VAN AMERINGEN-HAEBLER, INC.,
315 - 4th Ave., N. Y. C.
ALBERT VERLEY, INC.,
11 E. Austin Ave., Chicago

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Durkee Famous Foods, Inc.,
2670 Elston Ave., Chicago
SPENCER KELLOGG & SONS,
Buffalo, N. Y.

W. & A. Leaman, 17 State St., N. Y. C.
A. N. Stollwerck Co., Camden, N. J.

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Balfour Williamson & Co., 67 Wall St., N. Y.
Franklin Baker Co., 1500 Bloomfield St.,
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Rayner & Stonington, 79 Wall St., N. Y. C.
Smith Weihman Oil Co., 15 Moore St., N. Y. C.
United-Africa Co., 205 E. 42nd St., N. Y. C.
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BROOKS OIL CO.,
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Chamberlain-Haber Chem. Co.,
1105 W. 11th St., Cleveland B-Pr
Cincinnati Soap Co.,
Spring Grove & Clifton Aves., Cincinnati, O.
CLIFTON CHEM. CO.,
246 Front St., N. Y. C.
Columbia Soap & Chem. Co., Inc.,
217-221 Clara St., San Francisco B-Pr
Creco Co., Creco Bldg.,
Long Island City, N. Y.
DAVIES YOUNG SOAP CO.,
Dayton, Ohio
Green Oil Soap Co., 166 N. Curtis St.,
Chicago (B)
Harley Soap Co., 2832 E. Pacific St.,
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Hewitt Bros. Soap Co., Dayton, Ohio B-Pr
Hockwald Chem. Co., 436 Bryant St.,
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Holman Soap Co., 3100 Fox St., Chicago, Ill.
HUNTINGTON LABORATORIES,
Huntington, Ind. B-Pr
KRANICH SOAP CO.,
54 Richards St., Bklyn B-Pr
North Coast Soap & Chem. Works,
Seattle, Wash. B-Pr
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Pacific Chem. Co., 1421 N. Main St.,
Los Angeles B-Pr
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Peck's Prod. Co., 5224 N. 2nd St.,
St. Louis B-Pr
JOHN POWELL & CO., INC.,
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Procter & Gamble Co., Cincinnati B-Pr

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 Selig Co., 336 Marietta St., Atlanta, Ga. B-Pr
 Teele Soap Mfg. Co.,
 1 Lincoln Pl., Cambridge, Mass. B-Pr
 Ultra Chem. Works, Inc., Kitay Bldg.,
 Paterson, N. J. (B)
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U. S. SANITARY SPECIALTIES CORP.,
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 Vliet Soap Co., 638 Monroe St., Brooklyn
ALLEN B. WRISLEY CO.,
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 Fairbanks-Morse & Co.,
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 Foster Pumps Works, 50 Washington St.,
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 Ingersoll-Rand Co., 11 Broadway, N. Y.
 Nash Engineering Co., South Norwalk, Conn.
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 Dow Co., 1025 Franklin St., Louisville, Ky.
 Jeffrey Mfg. Co., 924 N. 4th St., Columbus, O.
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DODGE & OLCOTT CO.,
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(see also Brokers and Dealers)

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 Early & Daniel Co., Ingalls Bldg., Cincinnati
SPENCER KELLOGG & SONS,
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 Amole Soap Co., Tippecanoe City, O. (B)
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Shores-Mueller Co., Cedar Rapids, Ia. B Pr
Soaps-Perfumes, Ltd., 84 Front St.,
East, Toronto B-Pr
Solar Labs., 425 E. 24th St., N. Y. C.
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Portsmouth Cotton Oil Refining Co.,
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Procter & Gamble Co., Cincinnati, O.
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SPENCER KELLOGG & SONS,
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Portsmouth Cotton Oil Refining Corp.,
Portsmouth, Va.
Procter & Gamble Co., Cincinnati, O.
Southern Cotton Oil Co.,
Prudence Exchange, N. Y.
WELCH, HOLME & CLARK,
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(It is impracticable to give a complete list of
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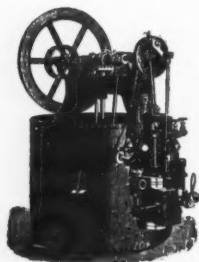
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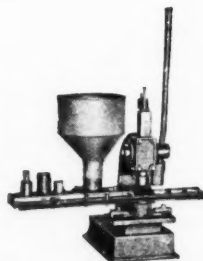
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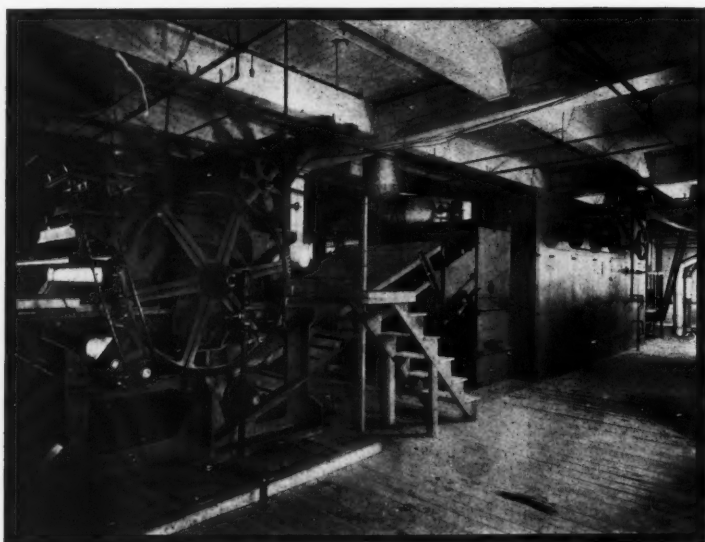
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Say You Saw It in SOAP!

THE average business house receives a great many inquiries for its products or service every year which cannot be attributed to any special source. A vast majority of these probably originate from some form of advertising but, due to the general tendency toward not mentioning the names of publications, cannot be directly traced.

A short time ago a manufacturer, using space in this magazine, received a number of inquiries during the week following publication. All were for a product which was advertised exclusively in SOAP. Not one of the letter-writers, however, mentioned SOAP, although all of them wrote because they saw the advertising in the magazine.

When you write to a manufacturer of raw materials or equipment, in response to advertising in this publication, say you saw it in SOAP. The advertiser will appreciate it—and so will we!

The Publishers

Say you saw it in the SOAP BLUE BOOK

CHIRIS

1768-1930

IN the offerings of the CHIRIS COMPANY to users of perfume materials, the first and constant aim has been the production of the best possible quality. Nothing that time, labor or expense could provide has been spared to manufacture those products for which our House has been favorably known.

When our quality is established, the next consideration is the price. This is made as low as possible and consistent with the grade of our products.

"Chiris" customers have the benefit of a long and valuable experience under the same continued policy, a policy which stands for "Quality first."

The policy of the HOUSE OF CHIRIS to manufacture every product it offers prompted the establishment of production units throughout the world to facilitate the collections of such products. This enables us to assure our customers that all goods sold under our label and seal are guaranteed to be of prime and pure quality.

ANTOINE CHIRIS COMPANY

147-153 Waverly Place, New York, N. Y.

PARIS

LONDON



PRODUCTION UNITS

Main Factory: Grasse, France

L'ABADIE, France
LE VIGNAL, France
PUBERCLAIRE, France
BARREME, France
LA ROQUE-ESCLAPON
RAHMANLARE, Bulgaria

VIGONE, Italy
AVOLA, Italy
BOUFARIK, Algeria
SOUSSE, Tunis
ANTALAH, Madagascar
SAINT-DENIS, Bourbon, Is.

BAMBAA, Camores Is.
SURABAYA, E. I.
LANGSON, Tonkin
CHUNG-KING, China
TATSIENTLU, China
CAYENNE, Fr. Guiana

Les HESPERIDEES, Reggio, Italy

MESSINA, Sicily

Say you saw it in the SOAP BLUE BOOK

EMULSIFYING AGENTS

Carbide & Carbon Chemicals Corp.,
30 E. 42nd St., N. Y. C.
GLYCO PRODS. CO.,
Bush Terminal Bldg., No. 5, Brooklyn
Hull Co., 130 Clinton St., Bklyn.
Newport Chemical Wks., Inc., Passaic, N. J.
Pylam Products Co., 53 Park Pl., N. Y. C.
R. F. Revson Co., 110 W. 40th St., N. Y. C.
Albert Verley, Inc., 11 E. Austin Ave.,
Chicago

ESSENTIAL OILS*(see also Various Oils)*

Belgian Trading Co., 211 Water St., N. Y. C.
W. J. Bush & Co., 370 7th Ave., N. Y. C.
ANTOINE CHRIS CO.,
147 Waverly Pl., N. Y. C.
Compagnie Duval, 32 Cliff St., N. Y. C.
COMPAGNIE PARENTO, INC.,
Croton-on-Hudson, N. Y.
DODGE & OLCOTT CO.,
180 Varick St., N. Y. C.
P. R. DREYER INC., 26 Cliff St., N. Y. C.
A. C. DRURY & CO.,
106 E. Austin Ave., Chicago, Ill.
EURO-AMERICAN CORP.,
125 N. J. Ave., Newark N. J.
EVERGREEN CHEMICAL CO.,
160 Fifth Ave., N. Y. C.
FELTON CHEMICAL CO.,
599 Johnson Ave., Brooklyn

BENJ. FRENCH, INC., 160 5th Ave., N.Y.C.
FRITZSCHE BROTHERS, INC.,
78 Beekman St., N. Y. C.
Dr. Robert M. Froelich, 311 West 59th St.,
N. Y. C.
GIVAUDAN-DELAWANNA, INC.,
80 5th Ave., N. Y. C.
James B. Horner, Inc., 3 Platt St., N. Y. C.
Hymes Bros. Co., 233 Pearl St., N. Y. C.
E. M. LANING CO.,
78 Greenwich St., N. Y. C.
Lautier Fils., 47 Cliff St., N. Y. C.
LEGHORN TRADING CO.,
59 Pearl St., N. Y.
E. Lelong, 30 Pearl St., N. Y. C.
GEO. LUEDERS & CO.,
427 Washington St., N. Y. C.
Julian W. Lyon, 95 Fulton St., N. Y. C.
Magnus, Mabee & Reynard,
32 Cliff St., N. Y. C.
J. Manheimer, 271 Pearl St., N. Y.
A. Maschmeijer, Jr., Inc., 66 W. Bway.,
N. Y. C.
Clarence Morgan & Co., 355 W. Ontario St.,
Chicago.
HIJOS DE FRANCISCO NAVARRO,
35 S. William St., N. Y. C.
NEUMANN-BUSLEE & WOLFE,
224 W. Huron St., Chicago
NEWPORT CHEMICAL WORKS, INC.,
Passaic, N. J.
Orbis Products Trading Co.,
215 Pearl St., N. Y.
Norda, Inc., 121 E. 24th St., N. Y. C.

Contact is All-Important

SINCE so few of the essential oils are of American origin, to have the right contacts all over the world is of first importance.

Java Réunion, China, Australia—whatever the source—your supplier should know, *first hand* crop conditions and market tendencies.

Choose a supplier who *knows*.

van Ameringen-Haebler, Inc.

Aromatic Essentials

315 Fourth Avenue, New York
180 N. Wacker Drive, Chicago
826 Clark Avenue, St. Louis
42 Wellington Street, E., Toronto
Factory, Elizabeth, N. J.

Say you saw it in the SOAP BLUE BOOK

GEORGE LUEDERS & CO.

427-429 Washington St., New York

Branches: Chicago San Francisco Montreal

Factory: Brooklyn

Manufacturers and importers of natural and synthetic raw materials for the makers of soap, perfume and toilet goods.

For half a century we have been in close touch with the American manufacture of perfumery always seeking the primary source of supply, in various parts of the world, to enable us to offer

The best quality at the lowest price

This applies to natural and synthetic products, imported as well as those manufactured in our Brooklyn plant.

When You Want to Buy

consult also the current issue of SOAP. Its advertising pages present a complete array of RAW MATERIALS, EQUIPMENT, and CONTAINERS for the manufacturer of soaps, insecticides, disinfectants, etc., as well as suppliers of bulk and private brand goods.



ESSENTIAL OILS (Contd.)

PFALTZ & BAUER, INC.,
300 Pearl St., N. Y. C.
POLAK'S FRUTAL WORKS, INC.,
350 W. 31st St., N. Y. C.
Riviera Products Co., 5 W. Austin St.,
Chicago
John H. Rodriguez, 101 Beekman St.,
N. Y. C. (Broker)
H. C. Ryland, Inc., 161 Water St., N. Y. C.
GEORGE SILVER IMPORT CO.,
461 4th Ave., N. Y. C.
Synfleur Scientific Labs., Monticello, N. Y.
A. M. TODD CO., Kalamazoo, Mich.
George Uhe, 11 Cliff St., N. Y. C. (Broker)
UNGERER & CO.,
13 W. 20th St., N. Y. C.
United Laboratories, 15 S. William St., N. Y. C.
VAN AMERINGEN-HAEBLER, INC.,
315 - 4th Ave., N. Y. C.
VAN DYK & CO., 4-6 Platt St., N. Y. C.
ALBERT VERLEY, INC.,
11 E. Austin Ave., Chicago
WANGLER-BUDD CO.,
205 W. 14th St., N. Y. C.

ETHER (Sulfuric Ether)

American Solvents & Chem. Corp.,
285 Madison Ave., N. Y.
Chas. Cooper & Co., 194 Worth St., N. Y.
Mallinckrodt Chem. Wks., 3600 N. 2nd St.,
St. Louis.

MERCK & CO., Rahway, N. J.
U. S. Industrial Chem. Co., 110 E. 42nd St.,
N. Y.

EUCALYPTUS OIL

Belgian Trading Co., 211 Water St., N. Y. C.
ANTOINE CHRIS CO.,
147 Waverly Pl., N. Y. C.
COMPAGNIE PARENTO, INC.,
Croton-on-Hudson, N. Y.
DODGE & OLCOTT CO.,
180 Varick St., N. Y. C.
P. R. DREYER INC., 26 Cliff St., N. Y. C.
EURO-AMERICAN CORP.,
125 N. J. Ave., Newark, N. J.
FRITZSCHE BROTHERS, INC.,
78 Beekman St., N. Y. C.
GEO. LEUDERS & CO.,
427 Washington St., N. Y. C.
MAGNUS, MABEE & REYNARD,
32 Cliff St., N. Y. C.
NEUMANN-BUSLEE & WOLFE,
224 W. Huron St., Chicago
Norda, Inc., 121 E. 24th St., N. Y. C.
Orbis Products Trad. Co., 215 Pearl St. N. Y.
PFALTZ & BAUER, INC.,
300 Pearl St., N. Y. C.
H. C. Ryland, Inc., 161 Water St., N. Y. C.
UNGERER & CO.,
13 W. 20th St., N. Y. C.
VAN AMERINGEN-HAEBLER, INC.,
315 - 4th Ave., N. Y. C.
ALBERT VERLEY, INC.,
11 E. Austin Ave., Chicago

EFFECTIVE ECONOMY

NO industry as highly competitive as is the manufacture of soap today can afford to overlook any possible economies in the purchase of raw materials. Only a mistaken and fatal conception of economy will endanger sales by purchasing inferior perfume materials at an apparent saving in cost.

TRUE purchasing economy looks to the best value rather than the lowest price. The aim of the Ungerer organization is to make available to the soap maker essential oils and other basic perfume materials of unquestioned value at the lowest possible cost consistent with the service rendered and the quality supplied.

UNGERER & CO.

NEW YORK

"Our Quality Is Always Higher Than Our Price"

Say you saw it in the SOAP BLUE BOOK



Leading Brands of
SOAP CHIPS, SOAP POWDERS
 and **INSECTICIDES**
 are packaged by
PNEUMATIC MACHINES

America's leading manufacturers of soap powders, soap chips, insecticides and many other dry and liquid packaged products are users of Pneumatic Scale packaging, filling and capping machinery. Year in and year out these machines handle an unbroken flow of production—speedily, accurately, without waste, without "time out".

Pneumatic Machines combine a speed, thoroughness and accuracy together with a very low depreciation factor, which over a period of years, has proved their superiority over any other system.

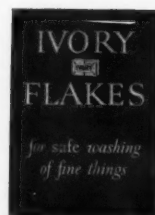


PNEUMATIC MACHINES

Carton Feeders—Bottom Sealers—Lining Machines—Weighing Machines (Net and Gross)—Top Sealers—Wrapping Machines (Tight and Wax)—Capping Machines—Labeling Machines—Vacuum Filling Machines (for liquids or semi-liquids)—Automatic Capping Machines—Automatic Cap Feeding Machines—Tea Ball Machines.

**PNEUMATIC SCALE
 PACKAGING MACHINERY**

PNEUMATIC SCALE CORP., LTD., NORFOLK DOWNS, MASS.
 Branch offices in New York, 26 Cortland St.; Chicago, 360 North Michigan Ave.;
 San Francisco, 320 Market St.; Melbourne, Victoria, Sydney, N. S. W. and
 London, England



Say you saw it in the SOAP BLUE BOOK

EVAPORATORS

E. B. Badger & Sons Co., 75 Pitt St., Boston
 Brighton Copper Works,
 2163 Western Ave., Cinn.
 Buffalo Foundry & Mach. Co., Buffalo, N. Y.
 Chemical Equipment Co., Montpelier, Ind.
WILLIAM GARRIGUE & CO.,
 9 S. Clinton St., Chicago.
 Kestner Evaporator Co.,
 18th St. & Allegheny Ave., Philadelphia
LANCASTER IRON WORKS,
 Lancaster, Pa.
 Joseph Oat & Sons, 230 Quarry St. Phila.
 Ernest Scott & Co., Fall River, Mass.
F. J. STOKES MACHINE CO.,
 Phila., Pa.
 Struthers-Wells Co., Warren, Pa.
 Swenson Evaporator Co., Harvey, Ill.
 Wurster & Sanger, 5201 Kenwood Ave.,
 Chicago.
 Zarembo Co., Buffalo, N. Y.

FATTY ACIDS*(see also Brokers and Dealers)*

ACME OIL CORP.,
 4650 Iowa St., Chicago (Dealer)
 Armour Soap Wks., 1355 W. 31st St., Chicago
 T. G. Cooper & Co.,
 47 N. 2nd St., Philadelphia (dealers)
 Darling & Co., Ashland & 42nd St., Chicago
DURKEE FAMOUS FOODS, INC.,
 2670 Elston Ave., Chicago
EMERY INDUSTRIES, INC.,
 500 Fountain Square Bldg., Cincinnati
 A. Gross & Co., 90 West St. N. Y. C.
 W. C. Hardesty Co., Roslyn Stat.,
 Carnegie, Pa.
SPENCER KELLOGG & SONS
 Buffalo, N. Y.
 Procter & Gamble Co., Cincinnati, O.
C. F. SIMONIN'S SONS,
 Tioga & Belgrade Sts., Phila.
 Southern Cotton Oil Co.,
 Produce Exchange, N. Y.
 Swift & Co., Union Stock Yards, Chicago
TWITCHELL PROCESS CO.,
 Ivorydale, Ohio
 United Africa Co., 205 E. 42nd St., N. Y. C.
WELCH, HOLME & CLARK CO.,
 563 Greenwich St., N. Y. C. (dealers)
 M. Werk Co., St. Bernard, Cincinnati
 Wilson-Martin Co., Swanson St., Phila.

FATTY ACID PLANTS

WILLIAM GARRIGUE & CO.,
 9 S. Clinton St., Chicago
 Ernest Scott & Co., Fall River, Mass.
 Wurster & Sanger, 5201 Kenwood Ave.,
 Chicago.

FELDSPAR

Foot Mineral Co., 1608 Summer St., Phila.
HAMMILL & GILLESPIE,
 225 Broadway, N. Y. C.
INNIS, SPEIDEN & CO.,
 117 Liberty St., N. Y. C.
ROESSLER & HASSLACHER CHEM.
CO., 10 E. 40th St., N. Y. C.

Tamms Silica Co., 228 N. La Salle St., Chgo.

FILLERS, see Talc, Bentonite, Clays, etc.

FILLING MACHINERY (Flakes)

J. L. Ferguson Co., Joliet, Ill.
 S. Howes Co., Silver Creek, N. Y. (Bbls.)
JOHNSON AUTOMATIC SEALER CO.
LTD., Battle Creek, Mich.
PNEUMATIC SCALE CORP.,
 Norfolk Downs, Mass.
 F. J. Stokes Machine Co., Philadelphia, Pa.
 Triangle Package Machinery Co.,
 910 N. Spaulding Ave., Chicago

FILLING MACHINERY (Liquids, Bottles)

ALSOP ENGINEERING CO.,
 39 W. 60th St., N. Y. C.
 Horix Mfg. Co., Corliss Station, Pittsburgh
 Karl Kiefer Machine Co., Cincinnati
PNEUMATIC SCALE CORP.,
 Norfolk Downs, Mass.
 F. J. Stokes Machine Co., Philadelphia, Pa.
 U. S. Bottlers Machinery Co.,
 4025 N. Rockwell St., Chicago

FILLING MACHINERY (Liquids, Cans)

ALSOP ENGINEERING CO.,
 39 W. 60th St., N. Y. C.
 Buffalo Filling Machinery Co.,
 27 Mechanic St., Buffalo, N. Y.
 Crandall Can Filler Machinery Co.,
 1392 Niagara St., Buffalo, N. Y.
 Horix Mfg. Co., Corliss Station, Pittsburgh
 Karl Kiefer Machine Co., Cincinnati
MIXING EQUIPMENT CO.,
 1024 Garson Ave., Rochester, N. Y.
PNEUMATIC SCALE CORP.,
 Norfolk Downs, Mass.
 F. J. Stokes Mach. Co., Philadelphia, Pa.
 U. S. Bottlers Machinery Co.,
 4025 N. Rockwell St., Chicago
THE VOL-U-METER CO.,
 710 Ohio St., Buffalo, N. Y.

FILLING MACHINERY (Liquids Drums)

ALSOP ENGINEERING CO.,
 39 W. 60th St., N. Y. C.
 F. Aue & Co., 171 Beebe Ave.,
 Long Island City, N. Y.
 Crandall Can Filler Machinery Co.,
 1392 Niagara St., Buffalo, N. Y.
MIXING EQUIPMENT CO.,
 1024 Garson Ave., Rochester, N. Y.
 National Acme Co., E. 131st St., & Coit Ave.,
 Cleveland
 The Vol-U-Meter Co., 716 Ohio St., Buffalo,
 N. Y.

FILLING MACHINERY (Pastes, Cans)

Filler Machine Co., 1250 E. Montgomery St.,
 Philadelphia
 Karl Kiefer Machine Co., Cincinnati

BEFORE AND AFTER

THE INTRODUCTION OF



Alsop Equipment

Step by step, **ALSOP "Hy-Speed"** Equipment has wrought a great change in production methods during the last decade. There is no longer any economy in processing soaps and insecticides by old-fashioned, wasteful methods.

Mixing

"Hy-Speed" Portable Electric Mixers do a more thorough job than the most elaborate, bulky equipment. Yet they can be moved from tank to tank as easily as the old fashioned paddle. These machines are made in many types and sizes to mix quantities from one to 50,000 gallons.

Filtering

"Hy-Speed" Internal Pressure Filters forces light liquid soaps, etc., through two layers of filter cloth and one layer of French Filter Paper, speedily producing a highly polished product. Cleans semi-automatically in two minutes. Portable, operating from light socket. Inexpensive and economical to use.

Glass-Lined Tanks

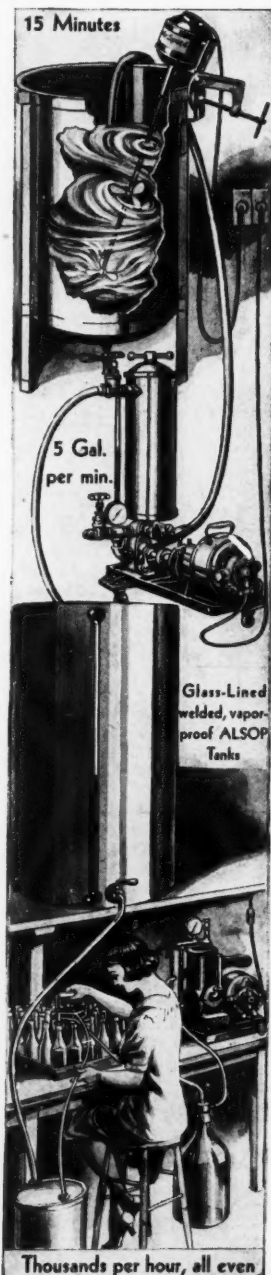
ALSOP Glass-Lined Tanks are made in all sizes from one to 200 gallons, for either mixing or storage. They are proof against corrosive action and contamination of the product.

Filling

The **"Hy-Speed Vacuum Bottle Filler"** is a real machine for filling all liquid products in small cans or bottles, such as Insecticides, Polish, Cleaning Fluid, etc. It fills every container evenly and rejects any that might leak. Instantly adjustable to different sizes. Easily cleaned for use on different products. Lowest in price.

ALSOP

ENGINEERING COMPANY
39 West 60th St. New York City



Say you saw it in the SOAP BLUE BOOK

FILLING MACHINERY (Pastes, Cans) (Contd.)

National Acme Co., E. 131st St. & Coit Rd.,
Cleveland
George G. Rodgers Co., 600 Main St.,
Springfield Ohio
C. T. Small Mfg. Co., 1204 Ferguson Ave.,
St. Louis
Sprague-Sells Corp., 308 W. Washington St.,
Chicago
STOKES & SMITH CO.,
Frankford, Phila.
F. J. Stokes Mach. Co., Philadelphia, Pa.

FILLING MACHINERY (Pastes, Drums)

National Acme Co., E. 131st St., & Coit Rd.,
Cleveland
VOL-U-METER CO.,
716 Ohio St., Buffalo, N. Y.

FILLING MACHINERY (Pastes, Tubes)

Arthur Colton Co., Detroit, Mich.
Karl Kiefer Machine Co., Cincinnati, O.
George G. Rodgers Co., 600 East Main St.,
Springfield, Ohio
Standard Specialty & Tube Co.,
New Brighton, Pa.
F. J. Stokes Mach. Co., Philadelphia, Pa.

FILLING MACHINERY (Powders)

Capem Machinery Corp., 1400 West Ave.,
Buffalo, N. Y.

J. L. Ferguson Co., Joliet, Ill.
S. Howes Co., Silver Creek, N. Y. (Bbbs.)
JOHNSON AUTOMATIC SEALER CO.,
Battle Creek, Mich.
PNEUMATIC SCALE CORP.,
Norfolk Downs, Mass.
George G. Rodgers Co., 600 East Main St.,
Springfield, Ohio
C. T. Small Mfg. Co., 1204 Ferguson Ave.,
St. Louis
STOKES & SMITH CO.,
Frankford, Phla.
F. J. Stokes Mach. Co., Philadelphia, Pa.
Triangle Package Machinery Co.,
910 N. Spaulding Ave., Chicago

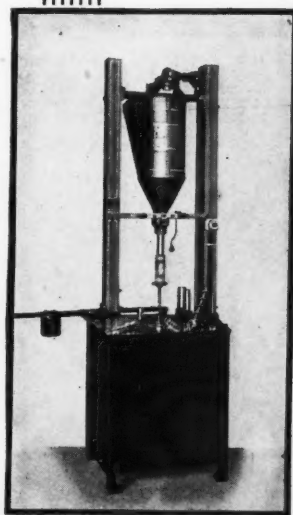
FILTERS (Special)

ALSOPE ENGINEERING CO.,
39 W. 60th St., N. Y. C.
Jacob House & Sons, 52 St. Paul St., Buffalo
Karl Kiefer Machine Co., Cincinnati, O.
LANCASTER IRON WORKS,
Lancaster, Pa.
MIXING EQUIPMENT CO.,
1024 Garson Ave., Rochester, N. Y.
Oliver United Filters, Inc., 33 W. 42nd St.,
N. Y. C.
T. Shriver & Co., Harrison, N. J.

FILTER CLOTHS

Asbestos Spinning & Weaving Co.,
16 Beaver St., N. Y.

From soap to insecticides and from cream to chemicals



PRACTICALLY every kind of material is being filled, wrapped and sealed by Stokes & Smith machinery. Among these many machines, including the well-known S & S Tight Wrapping Machine and the Universal Filling Machine, there is one to suit *your* requirements and *your* package. We invite inquiries on any packaging problems, and feel sure that our long experience in dealing with such problems will be a real help to you.

Filling Machines
Carton Top & Bottom Sealers
Gross or Net Weight Scales
Bag and Envelope Sealers
Carton Filling and Sealing Machines
Tight Wrapping Machines

operate at speeds from 15 to 70 per minute

STOKES & SMITH COMPANY
PACKAGING MACHINERY

4915 Summerdale Ave., Philadelphia, U. S. A.

British Office: 23, Goswell Road, London, E. C. 1

Say you saw it in the SOAP BLUE BOOK

FILTER CLOTHS (Contd.)

Cleveland Wire Cloth & Mfg. Co.,
3574 E. 78th St., Cleveland
Wm. E. Hooper & Sons Co.,
Juniper & Cherry Sts., Philadelphia
Independent Filter Press Co.,
418 3rd Ave., Brooklyn
National Filter & Cloth Weaving Co.,
134 Broadway, N. Y.
Newark Wire Cloth Co., 223 Verona Ave.,
Newark, N. J.
Oliver United Filters, Inc.,
33 W. 42nd St., N. Y. C.
J. T. Perkins Co., 669 Kent Ave., Brooklyn
T. Shriver & Co., Harrison, N. J.
D. R. Sperry & Co., Batavia, Ill.

FILTER PAPER

H. Reeve Angel & Co., 7 Spruce St. N. Y.
ANTOINE CHRIS CO.,
147 Waverly Pl., N. Y.
August Giese & Son, 162 William St., N. Y.
J. Manheimer, 271 Pearl St., N. Y.
Palo Co., 153 W. 23rd St., N. Y.
Sterling Products Co., Easton, Pa.

FILTER PRESSES

Independent Filter Press Co.,
418 3rd Ave., Brooklyn
Industrial Filtration Corp.,
115 Broadway Corp., Hazelton, Pa.
Joubert & Goslin, 82 Beaver St., N. Y.

Oliver United Filters, Inc., 33 W. 42nd St.,
N. Y. C.

**PATTERSON FOUNDRY & MACHINE
CO., East Liverpool, Ohio.**

Wm. R. Perrin & Co., 343 S. Dearborn St.,
Chicago

T. Shriver & Co., Harrison, N. J.

D. R. Sperry & Co., Batavia, Ill.

United Filters Corp., Hazelton, Pa.

FISH OILS

(see also Brokers and Dealers)

Atlantic Products Corp., Commercial Trust
Bldg., Phila.

Atlas Refinery, Lockwood St. Newark, N. J.

Balfour Williamson & Co., 67 Wall St., N. Y.

Irving R. Boody & Co., 132 Front St., N.Y.C.

Harvey & Outerbridge, 250 Park Ave., N. Y.

NATIONAL OIL PRODUCTS CO.

Harrison, N. J.

Procter & Gamble Co., Cincinnati, O.

Southern Menhaden Corp., 350 Madison Ave.,
N. Y.

UNITED AFRICA CO.,

205 E. 42nd St., N. Y. C.

FISH OIL SOAPS

NATIONAL OIL PRODUCTS CO.,

Harrison, N. J.

North Coast Soap & Chem. Wks.,

Seattle, Wash. B-Pr

PALMER PROD., INC., Waukesha, Wis

Peck's Products Co., 5224 N. 2nd St.,

St. Louis B-Pr

FLOOR WAX

LIQUID — PASTE — POWDER

under your own label

we print the label

— ALSO —

**WAXES in BULK, PIGMENTED WAXES, FLOOR
CLEANER and BLEACH, VARNISH REMOVER
and other WAX SPECIALTIES**

Send for samples and quotations

WINDSOR WAX COMPANY

Phone—Cortlandt 7670

50 CHURCH STREET

NEW YORK

Quality - Experience - Service

Say you saw it in the SOAP BLUE BOOK

FIXATIVES, PERFUME

ANTOINE CHRIS CO.,
147 Waverly Pl., N. Y. C.
COMPAGNIE PARENTO, INC.,
Croton-on-Hudson, N. Y.
P. R. DREYER, INC., 26 Cliff St., N. Y. C.
EURO-AMERICAN CORP.,
125 N. J. Ave., Newark, N. J.
FELTON CHEMICAL CO.,
599 Johnson Ave., Brooklyn
BENJ. FRENCH, INC., 160 5th Ave., N.Y.C.
GIVAUDAN-DELAWANNA, INC.,
80 5th Ave., N. Y.
HEINE & CO., 54 Cliff St., N. Y.
E. M. LANING CO.,
78 Greenwich St., N. Y. C.
E. Lelong, 30 Pearl St., N. Y. C.
GEO. LUEDERS & CO.,
427 Washington St., N. Y. C.
Magnus, Mabée & Reynard,
32 Cliff St., N. Y. C.
Neumann-Buslee & Wolfe, 224 W. Huron St.,
Chicago
Norda, Inc., 121 E. 24th St., N. Y. C.
Orbis Products Trading Co., 215 Pearl St.,
N. Y.
Pfaltz & Bauer, Inc., 300 Pearl St., N. Y. C.
ALBERT VERLEY, INC.,
11 E. Austin Ave., Chicago
WRANGLER-BUDD CO.,
205 W. 14th St., N. Y.

FLAKE SOAPS (see Chip Soaps)**FLOOR MACHINES**

Amer. Floor Surfacing Mach. Co.
1 E. 28th St., N. Y. C.
Electric Rotary Mach. Co.,
3825 West Lake St., Chicago
Fay Co., 11 E. 31st St., N. Y. C.
Finnell System, Inc., 152 Chambers St.,
Elkhart, Ind.
Hild Floor Machine Co.,
108 W. Lake St., Chicago
Kent Co., Rome, N. Y.
S. C. Lawlor Co., 121 N. Curtis St., Chicago
Ponsell Floor Machine Co.,
220 W. 19th St., N. Y. C.
Swanson Co., 101 Park Ave., N. Y. C.

FLOOR WAX

Alpha Chem. Co., 129 W. Barre St., Baltimore
DAVIES-YOUNG SOAP CO., Dayton, O.
EAGLE SOAP CORP.,
64 E. Jackson Blvd., Chicago
General Oil & Chem. Co., 126 S. Charles St.,
Baltimore B-Pr
R. M. Hollingshead Co.,
840 Cooper St., Camden, N. J. (B-Pr)
HUNTINGTON LABORATORIES,
Huntington, Ind. B-Pr
Oleum Prods. Co., Scranton, Pa.
PALMER PRODUCTS INC.,
Waukesha, Wis
Rochester Germicide Co., Rochester, N. Y.
Sanico Chem. Corp., 611 Broadway,
N. Y. B-Pr

Selig Co., 336 Marietta St., Atlanta, Ga., B-Pr
L. Sonneborn Sons, 114 5th Ave., N. Y.
Uncle Sam Chemical Co.,
794 10th Ave., N. Y. B-Pr
U. S. SANITARY SPECIALTIES CORP.,
435 S. Western Ave., Chicago B-Pr
WINDSOR WAX CO., INC.,
50 Church St., N. Y. C. B-Pr

FLOWER PRODUCTS, ARTIFICIAL

Belgian Trading Co., 211 Water St., N. Y. C.
ANTOINE CHRIS CO.,
147 Waverly Pl., N. Y. C.
Compagnie Parento, Inc., Croton-on-Hudson,
N. Y.
P. R. DREYER, INC.,
26 Cliff St., N. Y. C.
A. C. DRURY & CO.,
108 E. Austin Ave., Chicago, Ill.
EURO-AMERICAN CORP.,
125 N. J. Ave., Newark, N. J.
EVERGREEN CHEMICAL CO.,
160 Fifth Ave., N. Y. C.
FELTON CHEMICAL CO.,
599 Johnson Ave., Brooklyn
Florasynt Labs., Unionport, N. Y.
BENJ. FRENCH, INC., 160 5th Ave., N.Y.C.
FRITZSCHE BROTHERS, INC.,
78 Beekman St., N. Y. C.
GIVAUDAN-DELAWANNA, INC.,
80 - 5th Ave., N. Y. C.
HEINE & CO., 54 Cliff St., N. Y.
C. E. Ising Corp., Flushing, L. I., N. Y.
Kay-Fries Chemicals, Inc.,
West Haverstraw, N. Y.
E. M. LANING CO.,
78 Greenwich St., N. Y. C.
F. Lelong, 30 Pearl St., N. Y. C.
GEO. LUEDERS & CO.,
427 Washington St., N. Y. C.
Magnus, Mabée & Reynard,
32 Cliff St., N. Y. C.
A. Machmeijer, Jr., Inc.,
66 West Broadway, N. Y. C.
Neumann-Buslee & Wolfe, 224 W. Huron St.,
Chicago
NEWPORT CHEMICAL WORKS,
Passaic, N. J.
Norda, Inc., 121 E. 24th St., N. Y. C.
Northwestern Chemical Co.,
Wauwatosa, Wis.
Orbis Products Trading Co.,
215 Pearl St., N. Y.
Pfaltz & Bauer, Inc., 300 Pearl St., N. Y. C.
POLAK'S FRUTAL WORKS, INC.,
350 W. 31st St., N. Y. C.
Riviera Prods. Co.,
6 W. Austin St., Chicago
H. C. Ryland, Inc., 161 Water St., N. Y. C.
C. A. Seguin Co., 500 N. Dearborn St., Chi.
Synfleur Scientific Labs., Monticello, N. Y.
UNGERER & CO.,
13 W. 20th St., N. Y. C.
VAN AMERINGEN-HAEBLER, INC.,
315 - 4th Ave., N. Y. C.
ALBERT VERLEY, INC.,
11 E. Austin Ave., Chicago
WAGLER-BUDD CO.,
205 W. 14th St., N. Y. C.

FLOWER PRODUCTS, NATURAL

Belgian Trading Co., 211 Water St., N. Y. C.
W. J. Bush & Co., 370 7th Ave., N. Y. C.

ANTOINE CHRIS CO.,

147 Waverley Pl., N. Y. C.
Compagnie Duval, 32 Cliff St., N. Y. C.
Compagnie Parento, Inc., Croton-on-Hudson,
N. Y.

P. R. DREYER INC., 26 Cliff St., N. Y. C.
A. C. Drury & Co.,

108 E. Austin Ave., Chicago, Ill.

EURO-AMERICAN CORP.,

125 N. J. Ave., Newark, N. J.

BENJ. FRENCH, INC.,

160 Fifth Ave., N. Y. C.

FRITZSCHE BROTHERS, INC.,

78 Beekman St., N. Y. C.

GIVAUDAN-DELAWANNA, INC.,

80 5th Ave., N. Y. C.

HEINE & CO., 54 Cliff St., N. Y.**E. M. LANING Co.**

78 Greenwich St., N. Y. C.

Lautier Fils, 47 Cliff St., N. Y. C.

7. Lelong, 30 Pearl St., N. Y. C.

GEO. LUEDERS & CO.,

427 Washington St., N. Y. C.

Magnus, Mabree & Reynard, 32 Cliff St.,
N. Y. C.

A. Maschmeijer, Jr., Inc.,

66 West Broadway, N. Y.

Neumann-Buslee & Wolfe,

224 W. Huron St., Chicago

NEWPORT CHEMICAL WORKS, INC

Passaic, N. J.

Norda Essential Oil & Chem. Co.

121 E. 24th St., N. Y.

Orbis Products Trading Co., 215 Pearl St.,
N. Y.

Pfaltz & Bauer, Inc.,

300 Pearl St., N. Y. C.

POLAK'S FRUTAL WORKS, INC.,

350 W. 31st St., N. Y. C.

Riviera Prods. Co., 6 W. Austin St., Chicago

H. C. Ryland, Inc., 161 Water St., N. Y. C.

UNGERER & CO., 13 W. 20th St., N. Y. C.

VAN AMERINGEN-HAEBLER, INC.,

315 - 4th Ave., N. Y. C.

ALBERT VERLEY, INC.,

11 E. Austin Ave., Chicago

WANGLER-BUDD CO.,

205 W. 14th St., N. Y. C.

**FLY SPRAYS (see Household Insecti-
cides, Liquid)****FORMALDEHYDE**

(see also *Brokers and Dealers*)

Cleveland Cliffs Iron Co.,

Union Trust Bldg., Cleveland

Delta Chem. & Iron Co., Wells, Mich.

GRASSELLI CHEMICAL CO.,

1800 Guardian Bldg., Cleveland, O.

Wm. S. Gray Co., 342 Madison Ave., N. Y.

Heyden Chem. Co., 45 E. 17th St., N. Y.

INNIS, SPEIDEN & CO.,

117 Liberty St., N. Y. C.

MERCK & CO., Rahway, N. J.

ROESSLER & HASSLACHER CHEM.,

CO., 10 E. 40th St., N. Y. C.

FOSSIL FLOUR, (See Kieselguhr)**FRAMES****HOUCHIN MACHINERY CO.,**

Hawthorne, N. J.

HUBER MACHINE CO.,

262 46th St., Brooklyn, N. Y.

NEWMAN TALLOW & SOAP MACH.
CO., 1051 W. 35th St., Chicago

FULLERS EARTH

Chas. B. Crystal Co., 11 Cliff St., N. Y. C.

Fullers Earth Co., 2049 E. 100th St., Cleveland

Hammill & Gillespie, 225 Broadway, N. Y. C.

Illinois Silicia Co., Cairo, Ill.

INDUSTRIAL CHEMICAL SALES CO.,

230 Park Ave., N. Y.

INNIS, SPEIDEN & CO.,

117 Liberty St., N. Y. C.

International Silica Co., Cairo, Ill.

Jas. H. Rhodes & Co., 157 W. Austin Ave.,
Chicago

L. A. Salomon & Bro., 216 Pearl St., N. Y.

Sinclair Refining Co., 45 Nassau St., N. Y.

Tammis Silica Co., 228 N. La Salle St., Chgo.

FUMIGANTS

Carbide & Carbon Chemicals Corp.,

30 East 42nd St., N. Y. C.

CHEMICAL SUPPLY CO.,

2450 Canal Rd., Cleveland

EAGLE SOAP CORP.,

64 E. Jackson Blvd., Chicago

Evans Mfg. Co., Battle Creek, Mich. Pr

General Oil & Chem. Co., 126 S. Charles St.,
Baltimore Pr

HUNTINGTON LABS, INC.,

Huntington, Ind.

INNIS, SPEIDEN & CO.,

117 Liberty St., N. Y. C.

MECHLING BROS. CHEMICAL CO.,

Line St. & Coopers Creek, Camden, N. J.

National Pesticide Co., 182 N. Wacker Drive,
Chicago, Ill.

North Coast Soap & Chem. Wks.,

Seattle, Wash. B-Pr

PALMER PRODUCTS, INC.,

Waukesha, Wis.

Rochester Germicide Co., Rochester, N. Y.

ROESSLER & HASSLACHER CHEM.

CO., 10 E. 40th St., N. Y. C.

ROHM & HAAS CO.

222 W. Washington Sq., Phila.

U. S. SANITARY SPECIALTIES CORP.,

435 S. Western Ave., Chicago

GERANIOL

Belgian Trading Co.,

211 Water St., N. Y. C.

ANTOINE CHRIS CO.,

147 Waverly Pl., N. Y. C.

Compagnie Parento, Inc., Croton-on-Hudson,
N. Y.

DODGE & OLCOTT CO.,

180 Varick St., N. Y. C.

GERANIOL (Contd.)

P. R. DREYER INC., 26 Cliff St., N. Y. C.
EURO-AMERICAN CORP.,
 125 N. J. Ave., Newark, N. J.
FELTON CHEMICAL CO.,
 599 Johnson Ave., Brooklyn
 Flora Aromatics Co., 920 Broadway, N. Y. C.
BENJ. FRENCH, INC., 160 5th Ave., N.Y.C.
FRITZSCHE BROTHERS, INC.,
 78 Beekman St., N. Y. C.
GIVAUDAN-DELAWANNA, INC.,
 80 5th Avenue., N. Y. C.
HEINE & CO., 54 Cliff St., N. Y.
 Kay-Fries Chemicals, Inc.,
 West Haverstraw, N. Y.
E. M. LANING CO.,
 78 Greenwich St., N. Y. C.
 Lautier Fils, 47 Cliff St., N. Y. C.
GEO. LUEDERS & CO.,
 427 Washington St., N. Y. C.
 Magnus, Mabec & Reynard, 32 Cliff St.,
 N. Y. C.
 Neumann-Buslee & Wolfe, 224 W. Huron St.,
 Chicago
NEWPORT CHEMICAL WORKS, INC.,
 Passaic, N. J.
 Norda, Inc., 121 E. 24th St., N. Y. C.
 Orbis Products Trading Co., 215 Pearl St.,
 N. Y.
 Pfaltz & Bauer, Inc., 300 Pearl St., N. Y.
POLAK'S FRUTAL WORKS, INC.,
 350 W. 31st St., N. Y. C.

GEORGE SILVER IMPORT CO.

461 4th Ave., N. Y. C.
 Synfleuer Scientific Labs., Monticello, N. Y.
A. M. TODD CO., Kalamazoo, Mich.
UNGERER & CO., 13 W. 20th St., N. Y. C.
VAN AMERINGEN-HAEBLER, INC.,
 315 4th Ave., N. Y. C.
VAN DYK & CO., 4-6 Platt St., N. Y. C.
ALBERT VERLEY, INC.,
 11 E. Austin Ave., Chicago

GERANIUM OIL

WANGLER-BUDD CO.,
 205 W. 14th St., N. Y. C.
ANTOINE CHRIS CO.,
 147 Waverly Pl., N. Y. C.
 Belgian Trading Co., 211 Water St., N. Y. C.
 Compagnie Parento, Inc., Croton-on-Hudson,
 N. Y.
DODGE & OLCOTT CO.,
 180 Varick St., N. Y. C.
P. R. DREYER INC., 26 Cliff St., N. Y. C.
 A. C. Drury & Co., 106 E. Austin Ave.,
 Chicago, Ill.
EURO-AMERICAN CORP.,
 125 N. J. Ave., Newark, N. J.
FELTON CHEMICAL CO.,
 599 Johnson Ave., Brooklyn
BENJ. FRENCH, INC.,
 160 Fifth Ave., N. Y. C.
FRITZSCHE BROTHERS, INC.,
 78 Beekman St., N. Y. C.

CHARABOT & CO.

Grasse, France

OIL GERANIUM ALGERIAN ROVIGO

It is essentially futile to attach the cognomen "Rose Geranium" to an oil unless it has inherent in it the inimitably rosy odor which is characteristic only of the finest product of Algeria.

Oil Rose Geranium Algerian "Rovigo" is such an oil, distilled under the most favorable conditions from leaves meticulously selected as the finest grown in the famous Rovigo district. Even casual comparison with other grades of African and so-called African geranium will suffice to demonstrate its superiority.

UNGERER & CO.

NEW YORK

Say you saw it in the SOAP BLUE BOOK

GERANIUM OIL (Contd.)

GIVAUDAN-DELAWANNA, INC.,
80 5th Ave., N. Y. C.
E. M. LANING CO.,
78 Greenwich St., N. Y. C.
E. Lelong, 30 Pearl St., N. Y. C.
GEO. LUEDERS & CO.,
427 Washington St., N. Y. C.
Magnus, Mabce & Reynard, 32 Cliff St.,
N. Y. C.
J. Manheimer, 271 Pearl St., N. Y. C.
Neumann-Bulsee & Wolfe,
224 Huron St., Chicago
Orbis Products Trading Co., 215 Pearl St.,
N. Y.
Pfaltz & Bauer, Inc., 300 Pearl St., N. Y. C.
POLAK'S FRUTAL WORKS, INC.,
350 W. 31st St., N. Y. C.
GEORGE SILVER IMPORT CO.,
461 4th Ave., N. Y. C.
Russel R. Sloan & Co., 81 Fulton St., N.Y.C.
UNGERER & CO., 13 W. 20th ST., N. Y. C.
VAN-AMERINGEN HAEBLER INC.,
315 - 4th Ave., N. Y. C.
ALBERT VERLEY, INC.,
11 E. Austin Ave., Chicago

GERANYL ACETATE

Belgian Trading Co., 211 Water St., N. Y. C.
ANTOINE CHRIS CO.,
147 Waverly Pl., N. Y. C.
Compagnie Parento, Inc., Croton-on-Hudson,
N. Y.
DODGE & OLCOTT CO.,
180 Varick St., N. Y. C.
P. R. DREYER INC., 26 Cliff St., N. Y. C.
A. C. Drury & Co., 106 E. Austin Ave.,
Chicago, Ill.
EURO-AMERICAN CORP.,
125 N. J. Ave., Newark, N. J.
FELTON CHEMICAL CO.,
599 Johnson Ave., Brooklyn.
Flora Aromatics Co., 920 Broadway, N. Y. C.
BENJ. FRENCH, INC., 160 5th Ave., N.Y.C.
FRITZSCHE BROTHERS, INC.,
78 Beekman St., N. Y. C.
GIVAUDAN-DELAWANNA, INC.,
80 5th Ave., N. Y. C.
HEINE & CO., 54 Cliff St., N. Y.
E. M. LANING CO.,
78 Greenwich St., N. Y. C.
Lautier Fils, 47 Cliff St., N. Y. C.
GEO. LUEDERS & CO.,
427 Washington St., N. Y. C.
Magnus, Mabce & Reynard,
32 Cliff St., N. Y. C.
Neumann-Bulsee & Wolfe, 224 W. Huron St.,
Chicago
NEWPORT CHEMICAL WORKS, INC.,
Passaic, N. J.
Norda, Inc., 121 E. 24th St., N. Y. C.
Pfaltz & Bauer, Inc., 300 Pearl St., N. Y. C.
POLAK'S FRUTAL WORKS, INC.,
350 W. 31st St., N. Y. C.
GEORGE SILVER IMPORT CO.,
461 4th Ave., N. Y. C.
Synfleur Scientific Labs., Monticello, N. Y.
A. M. TODD CO., Kalamazoo, Mich.

UNGERER & CO., 13 W. 20th St., N. Y. C.
VAN AMERINGEN-HAEBLER, INC.,
315 - 4th Ave., N. Y. C.
VAN DYK & CO., 4-6 Platt St., N. Y. C.
ALBERT VERLEY, INC.,
11 E Austin Ave., Chicago
WANGLER-BUDD CO.,
205 W. 14th St., N. Y. C.

GLUES (See Adhesives)**GLYCERINE (Refined)**

Armour & Co., 1355 W. 31st St., Chicago
Colgate-Palmolive-Peet Co., Chicago
Harshaw Chemical Co., 1945 E. 97th St.,
Cleveland
Larkin Company, Buffalo, N. Y.
Lever Bros. Co., Cambridge, Mass.
PARSONS & PETIT,
26 Beaver St., N. Y. C. (Brokers)
C. B. Peters Co., 110 William St.,
N. Y. C. (Brokers)
Procter & Gamble Co., Cincinnati
John T. Stanley Co., 642 W. 30th St., N. Y. C.
Swift & Co., Union Stock Yards, Chicago
M. Werk Co., St. Bernard, Cincinnati
ALLEN B. WRISLEY CO.,
6801 West 65th St., Chicago

GLYCERINE DISTILLATION PLANTS

E. B. Badger Co., 25 Pitts St., Boston
CHEMICAL EQUIPMENT CO.,
Montpelier, Md.
WILLIAM GARRIGUE & CO.,
9 S. Clinton St., Chicago
Lancaster Iron Works, Lancaster, Pa.
Walter E. Simmons Co., Boston
Ernest Scott & Co., Fall River, Mass.
WURSTER & SANGER,
5201 Kenwood Ave., Chicago
Buffalo Foundry & Machine Co., Buffalo, N. Y.
Zaremba Co., Buffalo, N. Y.
Swenson Evaporator Co., Harvey, Ill.
Swift & Co., Union Stock Yards, Chicago
Cudahy Packing Co., 111 W. Monroe St.,
Chicago
RAYNER & STONINGTON,
Darling & Co., 4201 S. Ashland Ave., Chicago
79 Wall St., N. Y. C.
Louis Stern Sons, Inc., Produce Exchange
N. Y. C.

GREASES

(see also Brokers and Dealers)

ACME OIL CORP.,
4650 Iowa St., Chicago (Dealers)
Armour & Co., 1355 W 31st St., Chicago
Atlas Refinery, Lockwood St., Newark, N. J.
Belleville Rendering Co., Belleville, Ill.
T. G. Cooper & Co.,
47 N. 2nd St., Phila. (Deal.)
Toledo Tallow Co., Toledo, Ohio
Waltham Tallow Co., Waltham, Mass.
Consolidated Rendering Co., 40 N. Market
St., Boston

GREASES (Contd.)

WELCH, HOLME & CLARK CO.,
563 Greenwich St., N. Y. C. (Deal.)
Wilson & Co., Union Stock Yards, Chicago
Wilson-Martin Co., Swanson St., Phila.

GREEN SOAP

Alpha Chem. Co., 129 W. Barre St., Baltimore
BROOKS OIL CO.,
3304 E. 87th St., Cleveland
W. D. Carpenter Co., Syracuse, N. Y.
CLIFTON CHEMICAL CO.,
246 Front St., N. Y. C.
Columbia Soap & Chem. Co., Inc.,
217 Clara St., San Francisco (B)
DAVIES YOUNG SOAP CO., Dayton, O.
EAGLE SOAP CORP.,
64 E. Jackson Blvd., Chicago
Fischer Oil & Chem. Co., Bond Hill,
Cincinnati
General Oil & Chem. Co.
126 S. Charles St., Baltimore
Genseke Bros.,
West 48th Pl. & Whipple St., Chgo. (B-Pr)
HARLEY SOAP CO.,
2832 E. Pacific St., Phila.
Hockwald Chem. Co., 436 Bryant St.,
San Francisco B-Pr
Holman Soap Co., 3100 Fox St., Chicago, Ill.
HUNTINGTON LABORATORIES,
Huntington, Ind. B-Pr
KRANICH SOAP CO.,
54 Richards St., Brooklyn B-Pr
McIlvaine Bros, Inc., 1500 Hamilton St., Phila.
National Soap Co., Tacoma, Wash.
North Coast Soap & Chem. Works,
Seattle, Wash. B-Pr
PALMER PRODUCTS, INC.,
Waukesha, Wis.
Papermakers Chemical Corp.,
N. Milwaukee, Wis.
Peck's Prod. Co., 5224 N. 2nd St.,
St. Louis B-Pr
GEO. A. SCHMIDT CO.,
236 W. North Ave., Chicago B-Pr
Selig Co., 336 Marietta St., Atlanta, Ga. B-Pr
L. Sonneborn Sons, 114 5th Ave., N. Y. C.
Teele Soap Mfg. Co.,
1 Lincoln Pl., Cambridge, Mass. B-Pr
U. S. SANITARY SPECIALTIES CORP.,
435 S. Western Ave., Chicago
ALLEN B. WRISLEY CO.,
6801 W. 65th St., Chicago (B-Pr)

GRINDING MACHINERY

Abbe Engineering Co., 50 Church St., N. Y. C.
American Pulverizer Co., 18th & Austin Sts.,
St. Louis
C. O. Bartlett & Snow Co.,
6200 Harvard Ave., Cleveland
Grundler Patent Crusher & Pulverizer Co.,
900 N. First St., St. Louis
Olsen & Tilgner Mfg. Co., 2276 Elston Ave.,
Chicago
Raymond Bros. Impact Pulverizer Co.,
Chicago
PATTERSON FOUNDRY & MACHINE
CO., East Liverpool, O.

F. J. Stokes Machine Co., Philadelphia, Pa.
Sturtevant Mill Co., Harrison Sq., Boston
Williams Patent Crusher & Pulverizer Co.,
2709 N. 9th St., St. Louis

GUAGES (see Instruments)**GUMS**

Belgian Trading Co., 211 Water St., N. Y. C.
T. C. Cooper & Co., 47 N. 2nd St., Phila.
A. C. Drury & Co.,
106 E. Austin Ave., Chicago, Ill.
J. L. Hopkins & Co., 135 William St., N. Y.
INNIS, SPEIDEN & CO.,
117 Liberty St., N. Y. C.
Stanley Jordan & Co.,
11 Water St., N. Y. C.
Neuman-Buslee & Wolfe,
224 W. Huron St., Chicago, Ill.
S. B. PENICK CO.,
115 Fulton St., N. Y. C.
R. F. Revson Co., 110 W. 40th St., N. Y. C.
Thurston & Braidich, 27 Cliff St., N. Y.
United Africa Co., 205 E. 42nd St., N. Y. C.

HAND (Mechanic's) SOAP

BROOKS OIL CO.,
3304 E. 87th St., Cleveland
Chamberlain-Haber Chem. Co.,
1105 W. 11th St., Cleveland
Columbia Soap & Chem. Co., Inc.,
217 Clara St., San Francisco
DAVIES YOUNG SOAP CO., Dayton, O.
Diamond Soap Co., 1 Lowden St.,
Elizabeth, N. J.
EAGLE SOAP CORP.,
64 E. Jackson Blvd., Chicago
J. Eavenson & Sons., Del. & Penn Sts.,
Camden, N. J.
Fischer Oil & Chem. Co., Bond Hill,
Cincinnati
Green Oil Soap Co., 166 N. Curtis St.,
Chicago
Hewitt Bros. Soap Co., Dayton, O.
Hockwald Chem. Co., 436 Bryant St.,
San Francisco
R. M. Hollingshead Co.,
840 Cooper St., Camden, N. J. (Pr)
HUNTINGTON LABORATORIES,
Huntington, Ind. B-Pr
Kil-o-mite Chem. Co., Athens, Ala.
Lemo Corp., Pleasantville, N. J.
National Soap Co., 357 South 25th St.,
Tacoma, Wash.
North Coast Soap & Chem. Wks.,
Seattle, Wash.
Pacific Chem. Co., 1421 N. Main St.,
Los Angeles
Papermakers Chemical Co.,
N. Milwaukee, Wis.
Peck's Prod. Co., 5224 N. 2nd St., St. Louis
J. T. Robertson Co., 147 Richmond Ave.,
Syracuse, N. Y.
Royal Soap & Chem. Co.,
5111 South Central Ave., Los Angeles
GEO. A. W. SCHMIDT CO.,
236 W. North Ave., Chicago
Selig Co., 336 Marietta St., Atlanta, Ga.
John T. Stanley Co., 640 W. 30th St., N. Y. C.

HAND (Mechanic's,) SOAP (Contd.)

Sunset Soap Products Co.,
P. O. Box No. 122, Modesto, Cal.
United Cleanser Mfg. Co.,
160 Second St., Cambridge, Mass.
U. S. SANITARY SPECIALTIES CORP.,
435 S. Western Ave., Chicago
Vliet Soap Co., 638 Monroe St., Brooklyn
ALLEN B. WRISLEY CO.,
6801 West 65th St., Chicago, Ill.

HELIOTROPIN

Belgian Trading Co., 211 Water St., N. Y. C.
147 Waverley Pl., N. Y. C.
ANTOINE CHRIS CO.,
Compagnie Parento Inc.,
Croton-on-Hudson, N. Y.
DODGE & OLCOTT CO.,
180 Varick St., N. Y. C.
P. R. DREYER INC.,
26 Cliff St., N. Y. C.
EURO-AMERICAN CORP.,
125 N. J. Ave., Newark, N. J.
BENJ. FRENCH, INC.,
160 Fifth Ave., N. Y. C.
GIVAUDAN-DELAWANNA, INC.,
80 - 5th Ave., N. Y. C.
E. M. LANING CO.,
78 Greenwich St., N. Y. C.
Lautier Fils, 47 Cliff St., N. Y. C.
GEO. LUEDERS & CO.,
427 Washington St., N. Y. C.
Magnus, Mabec & Reynard,
32 Cliff St., N. Y. C.
Neumann-Buslee & Wolfe,
224 W. Huron St., Chicago
NEWPORT CHEMICAL WORKS, INC.,
Passaic, N. J.
Norda, Inc., 121 E. 24th St., N. Y. C.
Pfaltz & Bauer, Inc., 300 Pearl St., N. Y. C.
H. C. Ryland, Inc., 161 Water St., N. Y. C.
UNGERER & CO., 13 W. 20th St., N. Y. C.
VAN DYK & CO.,
4-6 Platt St., N. Y. C.
ALBERT VERLEY, INC.,
11 E. Austin Ave., Chicago
WANGLER-BUDD CO.,
205 W. 14th St., N. Y. C.

HEXALIN

NEWPORT CHEMICAL WKS., Inc.,
Passaic, N. J.

HOLDERS (Deodorizing Block)

Burrows Metal Mfg. Co.,
572 Greenwich St., N. Y. C.
CLIFTON CHEMICAL CO.,
246 Front St., N. Y. C.
EAGLE SOAP CORP.,
64 E. Jackson Blvd., Chicago
HUNTINGTON LABORATORIES,
Huntington, Ind.
Sanitary Supplies Co., P. O. Box 5208, Phila.
U. S. SANITARY SPECIALTIES CORP.,
435 S. Western Ave., Chicago
WILLIAM VOGEL & BROS.,
37 S. 9th St., Brooklyn

HOUSEHOLD INSECTICIDE CONCENTRATE, LIQUID

BAIRD & MCGUIRE, INC.,
Holbrook, Mass.
Burgess Chemical Co., Benton Harbor, Wis.
CHEMICAL SUPPLY CO.,
2450 Canal Rd., Cleveland B-Pr
CINO CHEM. PRODS. CO.,
210 Main St., Cincinnati
Columbia Soap & Chem. Co., 217 Clara St.,
San Francisco B-Pr
Fantex Products Co.,
509 - 5th Ave., N. Y. C. (B-Pr)
Goulard & Olena, 140 Liberty St., N. Y. C.
J. L. Hopkins & Co., 135 Wm. St., N. Y. C.
HUNTINGTON LABORATORIES,
Huntington, Ind. B-Pr
Koch Chemical Co., 2nd & Clark Sts.,
Evansville, Ind. B-Pr
Leeno Prods. Co., 649 W. Pratt St.,
Baltimore B-Pr
MCCORMICK & CO., INC., Baltimore (B)
MORTEX PRODUCTS CO.,
3838 S. Michigan Ave., Chicago
North Coast Soap & Chem. Wks.
Seattle, Wash. B-Pr
No-Vermo Mfg. Co., 1513 E. 32nd St.,
Los Angeles (B)
Oleum Prods. Co., Scranton, Pa.
PALMER PRODUCTS, INC.,
Waukesha, Wis.
S. B. PENICK & CO.,
115 Fulton St., N. Y. C.
JOHN POWELL & CO.,
114 E. 32nd St., N. Y. C.
Rochester Germicide Co., Rochester,
N. Y. B-Pr
ROHM & HAAS CO.,
222 W. Washington Sq., Phila.
Shores-Mueller Co., Cedar Rapids, Ia. B-Pr
Strong Cobb & Co., Cleveland B-Pr
U. S. SANITARY SPEC. CO.,
435 S. Western Ave., Chicago
Unity Sanitary Supply Co.,
222 Pearl St., N. Y. C. (B)

HOUSEHOLD INSECTICIDES, POWDERED

Allaire Woodward & Co., Peoria, Ill.
AMERICAN CYANAMID CO.,
535 - 5th Ave., N. Y. C.
Chamberlain-Haber Chem. Co.,
1105 W. 11th St., Cleveland B-Pr
CHEMICAL SUPPLY CO.,
2450 Canal Rd., Cleveland B-Pr
Columbia Soap & Chem. Co., Inc.,
217 Clara St., San Francisco B-Pr
Creco Co., Inc., Creco Bldg.,
Long Island City, N. Y.
C. B. Dolge Co., Westport, Conn.
Evans Mfg. Co., Battle Creek, Mich. Pr
Fantex Prods. Co., 509 - 5th Ave., N. Y. C.
Fort Pitt Chemical Co., 3134 Penn Ave.,
Pittsburgh
Goulard & Olena, 140 Liberty St., N. Y. C.
Hockwald Chem. Co.,
436 Bryant St., San Francisco, Calif.

HOUSEHOLD INSECTICIDES, POWDER (Contd.)

R. M. Hollingshead Co.,
840 Cooper St., Camden, N. J. (Pr)
J. L. Hopkins & Co., 135 William St., N. Y.
HUNTINGTON LABORATORIES,
Huntington, Ind. B-Pr
KING & HOWE, 11 Cliff St., N. Y.
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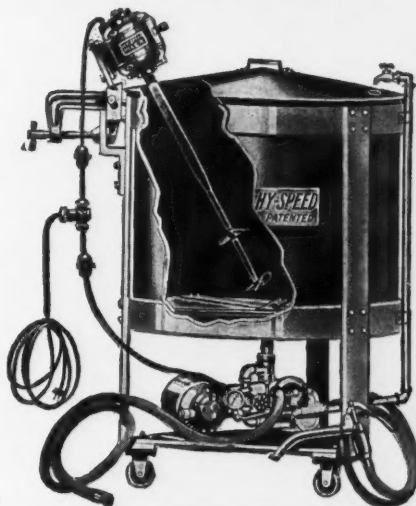
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 Hewitt Bros. Soap Co., Dayton, Ohio B-Pr
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Hockwald Chemical Co., 436 Bryant St.,
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NATIONAL OIL PRODUCTS CO.,
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Columbia Soap & Chem. Co., Inc.,
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James Good, Inc., 2110 E. Susquehanna Ave.,
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Florasynth Laboratories, Unionport, N. Y.
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GIVAUDAN-DELAWANNA, INC.,
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Neumann-Buslee & Wolfe,
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Norda Essential Oil & Chemical Co.,
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Pfaltz & Bauer, 300 Pearl St., N. Y. C.
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H. C. Ryland, Inc., 161 Water St., N. Y. C.
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(see also Medicinal Soaps, Coconut Oil Soaps, etc.)

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Antiseptol Liquid Soap Co.,
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BROOKS OIL CO.,
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Bristol Myers Co., 90 West St., N. Y. C.
W. D. Carpenter Co., Syracuse, N. Y.
Chamberlain-Haber Chem. Co.,
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Champion Mfg. Co.,
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CHEMICAL SUPPLY CO.,
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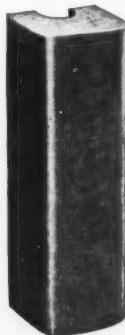
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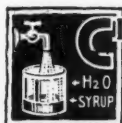
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Laboratories, Inc.**
HUNTINGTON-INDIANA

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Creco Co., Inc., Creco Bldg.,
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DAVIES-YOUNG SOAP CO., Dayton, O.
Diamond Soap Co.,
1 Lowden St., Elizabeth, N. J.
C. B. Dodge Co., Westport, Conn.
Du Bois Soap Co., Cincinnati, O.
J. Eavenson & Sons,
Del. & Penn. Sts., Camden, N. J.
FEDERAL PHOSPHOROUS CO.,
Birmingham, Ala. (B)
Fort Pitt Chem. Co., 3134 Penn. Ave., Pitts.
General Oil & Chem. Co., 126 S. Charles St.,
Baltimore.
James Good, Inc., 2110 E. Susquehanna Ave.,
Phila.
Goulard & Olena, 140 Liberty St., N. Y. C.
HARLEY SOAP CO.,
2832 E. Pacific St., Phila.
Hockwald Chem Co.,
436 Bryant St., San Francisco
R. M. Hollingshead Co.,
840 Cooper St., Camden, N. J.
Holman Soap Co., 3100 Fox St., Chicago, Ill.
HUNTINGTON LABORATORIES, INC.,
Huntington, Ind.
Industrial Laboratories, Inc., 2230 Boston St.,
Baltimore
KRANICH SOAP CO.,
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Leono Prods. Co., 649 W. Pratt St.,
Baltimore
Lightfoot Schultz Co.,
1412 Parke Ave., Hoboken, N. J.

National Disinfectant Co., Wilmington, N. C.
NATIONAL OIL PRODUCTS CO.,
Harrison, N. J.
National Soap Co.,
357 South 25th St., Tacoma, Wash.
North Coast Soap & Chem. Wks.,
Seattle, Wash.
No-Vermo Mfg. Co., 1513 E. 32nd St.,
Los Angeles, Calif.
Oil-Kraft, Inc., 3330 Beekman St., Cinn.
Oleum Prods. Co., Scranton, Pa.
Pacific Chem. Co., 1421 N. Main St.,
Los Angeles
PALMER PRODUCTS, INC.,
Waukesha, Wis.
Peck's Prods. Co., 5224 N. 2nd St.,
St. Louis
J. T. Robertson Co., 147 Richmond Ave.,
Syracuse, N. Y.
Theo. B. Robertson Prod. Co.,
700 W. Division St., Chicago
Rochester Germicide Co., Rochester, N. Y.
Sanico Chem. Corp., 611 Broadway, N. Y. C.
GEO. A. SCHMIDT CO.,
236 W. North Ave., Chicago
Selig Co., 336 Marietta St., Atlanta, Ga.
Shores-Mueller Co., Cedar Rapids, Iowa
L. Sonneborn Sons, 114 5th Ave., N. Y. C.
John T. Stanley Co., 640 W. 30th St., N. Y. C.
State Chemical Mfg. Co., 2435 Superior Ave.,
Cleveland, O.
Teele Soap Mfg. Co.,
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United Cleanser Mfg. Co.,
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**CLIFTON LIQUID SOAP SYRUP**

A concentrated product that makes a fine liquid soap by merely adding 2 to 3 times as much plain hydrant water. A time saver.

**CLIFTON LIQUID SOAP DISPENSER**

A foot-proof tilting dispenser which has no detachable parts to get tampered with or lost. May be filled more rapidly than any other known container.

**CRESOLENE DISINFECTANT**

A coal tar disinfectant having a coefficient of 2/3, other strengths can be supplied also up to 14/16.

**METEOR OIL SOAP**

A vegetable oil jelly soap for all varnished and painted surfaces. It is made up according to specifications of U. S. Bureau of Standards. Also used extensively for hospital and surgical purposes.

DEODORETTE

the New, Better Urinal Cake. Criss-Cross marking allows cake to be broken in four equal parts. Also Cresol Compound, Insecticides, Theatre Sprays and Para Blocks.

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**CLIFTON LIQUID SOAP BASE**

A pure coconut oil base—clear as a crystal and so concentrated you can hardly dig your finger in it. Makes up a soft, velvety liquid soap at a low cost.

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A push up type dispenser which functions entirely by gravity. No screws, springs or intricate parts to get clogged up or out of order. Guaranteed 10 years.

**PINE CLEANSER**

A concentrated liquid soap made from vegetable oil with the addition of fragrant pine oil. Recommended for varnished or painted surfaces or where a bland neutral cleanser is required.

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A non-poisonous deodorant, cleanser and disinfectant of an oxygenated pine base. Pale amber in color—gives a milk white emulsion in water.

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The unquestioned uniform quality of Dow Methyl Anthranilate makes its use particularly advantageous wherever the characteristic odor or flavor of grape is desired. Shipped in cases containing four 25 lb. aluminum bottles, two 25 lb. aluminum bottles, or one 25 lb. aluminum bottle. Dow

volume production insures prompt delivery. ‡ Let us quote on your requirements of Methyl Anthranilate; Paradow (Pure Paradichlorobenzene); Methyl Salicylate, U. S. P.; Coumarin; Phenol, U. S. P.; Caustic Soda (Solid and Flake); Carbon Tetrachloride, 99.9%.

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J. Eavenson & Sons, Del. & Penn. Sts.,
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Hewitt Bros. Soap Co., Dayton, O.
Holman Soap Co., 3100 Fox St., Chicago, Ill.
Parke, Davis & Co., Detroit
Peck's Prods. Co., 5224 N. 2nd St., St. Louis
GEO. A. SCHMIDT CO.,
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John T. Stanley Co., 640 W. 30th St., N.Y.C.
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Bristol-Myers Co., 90 West St., N. Y.
W. D. Carpenter Co., Syracuse, N. Y.
Cincinnati Soap Co., Spring Grove &
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CLIFTON CHEMICAL CO.,
246 Front St., N. Y. C.
Columbia Soap & Chem. Co., Inc.,
217 Clara St., San Francisco
Creco Co., Inc., Creco Bldg.,
Long Island City, N. Y.
C. B. Dolge Co., Westport, Conn.
EAGLE SOAP CORP.,
64 E. Jackson Blvd., Chicago
J. Eavenson & Sons, Del. & Penn. Sts.,
Camden, N. J.
HUNTINGTON LABORATORIES,
Huntington, Ind.
Johnson & Johnson, New Brunswick, N. J.
KRANICH SOAP CO.,
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McKesson & Robbins, Bridgeport, Conn.
Oleum Prods. Co., Scranton, Pa.
PALMER PRODS. INC., Waukesha, Wis.
Parke, Davis & Co., Detroit
Peck's Prods. Co., 5224 N. 2nd St., St. Louis
Quaker Chem. Co., 94 Spencer St., Brooklyn
Rochester Germicide Co., Rochester, N. Y.
GEO. A. SCHMIDT CO.,
236 W. North Ave., Chicago
Shores-Mueller Co., Cedar Rapids, Ia.
State Chemical Mfg. Co., 2435 Superior Ave.,
Cleveland, O.
Fred'k Stearns & Co., Detroit
United Cleanser Mfg. Co.,
2nd, Bent & Rogers Sts., Cambridge, Mass.
U. S. SANITARY SPECIALTIES CORP.,
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S. W. Bridges & Co., 97 Wall St., N. Y. C.
EURO-AMERICAN CORP.,
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Hosken & Co., 56 Pine St., N. Y. C.
Stanley Jordan & Co., 11 Water St., N. Y. C.
McKesson & Robbins, Inc., 79 Cliff St.,
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Mitsui & Co., 65 Broadway, N. Y. C.
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PORTABLE TYPE MIXERS

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MODEL "D"
Geared type.
Single or dual
propellers.
Sizes 1/2 to 10
H.P.
For heavy fluids
of all kinds.

Photo above shows
portable geared
type Model D
LIGHTNIN
attached to open
tank.

PROPELLORS IN ANY COMBINATION

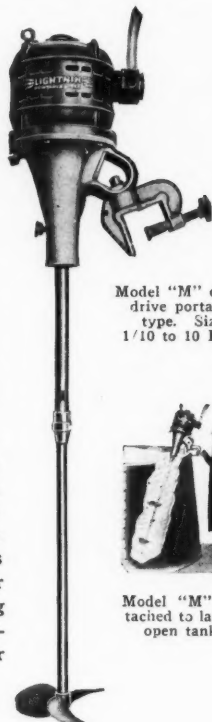
Propeller shafts are telescopic, adjustable to fit tanks of various depths, and supplied in any material desired, monel metal, pure nickel, white bronze, nickel-plated bronze, cast iron or aluminum. Upper propeller blade adjustable. Single or dual propellers optional with purchaser. Lead covered, rubber covered or hard wood shafts at slight additional cost. Blades solid or perforated as desired.

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LIGHTNIN Portable Mixers are fully patented as to method and structure. Investigate claims and avoid infringements.

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LIGHTNIN MIXERS are strong and ruggedly built with ball bearing construction throughout. The sturdy ball-bearing vertical motors are of the totally enclosed self-ventilated type with splash proof cover and oil-tight out-board ball bearing shaft support. The universally adjustable ball and socket clamp is easily adjustable to any angle. The correct motor size and speed has been determined by our engineers for every mixing need from laboratory portable sizes to large units for fixed installation.



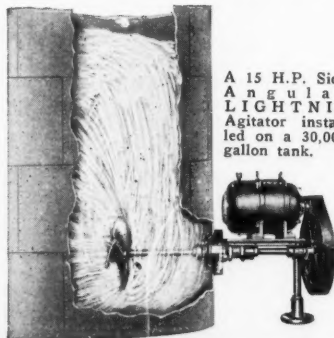
Model "M" direct
drive portable
type. Size
1/10 to 10 H.P.



Model "M" at-
tached to large
open tank

SIDE ANGULAR PROPELLER TYPES

For fixed installation in large tanks of any size or shape, open or closed. Sizes from 1/2 H.P. to 100 H.P. or more. The patented off-center principle makes the bottom and sides of the tank act as baffle plates, thereby giving the material a downward and diagonal thrust causing a combined rotation and turnover of the mix, at the same time keeping solids in suspension until dissolved or the material drawn off. Write for details.



A 15 H.P. Side
Angular
LIGHTNIN
Agitator instal-
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National Aniline & Chemical Co.,
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HOUGHIN MACHINERY CO.,
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HUBER MACHINE CO.,
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Construction Machinery Co., Waterloo, Iowa
J. H. Day Co., Cincinnati
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J. B. Foote Foundry Co., Fredericktown, O.
Ideal Industrial Machinery,
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GLASS-LINED ELECTRIC MIXING TANKS



WITH FIVE OUTSTANDING FEATURES

Liquid cannot spill into the motor, causing shorts or other trouble, as the motor is above the liquid.

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Patented "Push-Pull" propellers insure a faster and more thorough mix. The lower propeller pulls the liquid up, and the upper blades force the liquid down at great speed. Thus both top and bottom of the tank are mixed simultaneously.

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Muskegon Sanitary Supply Co.,
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California Cotton Mills Co., Oakland, Calif.
Champion Mfg. Co., 322 S. Erie St.,
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Chattanooga Broom & Mop Co.,
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Stanley H. Coffin, 12 Pearl St., Boston, Mass.
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Tacoma, Wash.
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Norda, Inc., 121 E. 24th St., N. Y.
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UNGERER & COMPANY,
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Morris & Co., Union Stock Yards, Chicago
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 Compagnie Parento, Inc.,
 Croton-on-Hudson, N. Y.
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P. R. DREYER INC., 26 Cliff St., N. Y. C.
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 Flora Aromatics Co., 920 Broadway, N. Y. C.
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 311 W. 59th St., N. Y. C.
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HEINE & CO., 54 Cliff St., N. Y. C.
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 F. Lelong, 30 Pearl St., N. Y. C.
GEORGE LUEDERS & CO.,
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 Magnus, Mabée & Reynard,
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 A. Maschmeijer, Jr., Inc., 66 B'way, N. Y. C.
 Neumann-Buslee Wolfe,
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 Orbis Products Trad. Co., 215 Pearl St.,
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VAN DYK & CO., 4 Platt St., N. Y. C.
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GEO. LUEDERS & CO.,
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Neumann-Buslee & Wolfe,
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Pfaltz & Bauer, 300 Pearl St., N. Y. C.
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UNGERER & CO., 13 W. 20th St., N. Y. C.
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Dr. Robert M. Froelich,
311 W. 59th St., N. Y. C.
GIVAUDAN-DELAWANNA, INC.,
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HEINE & CO., 54 Cliff St., N. Y. C.
E. M. LANING CO.,
78 Greenwich St., N. Y. C.
F. Lelong, 30 Pearl St., N. Y. C.
GEO. LUEDERS & CO.,
427 Washington St., N. Y. C.
Magnus, Mabec & Reynard,
32 Cliff St., N. Y. C.
A. Maschmeijer, Jr., Inc., 66 B'way, N. Y. C.
Neumann-Buslee & Wolfe,
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BARRELS & BARREL LINERS

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BOTTLES

Insecticide sprays (fly sprays), polishes, disinfectants and germicides, dry cleaning fluids, other cleaning compounds, medicinal soaps, shampoos, household ammonia, etc., together with partial coverage of toilet preparations, lotions, mouth washes, etc.

BOXES

Everything made by readers of Soap, including toilet soap, laundry soap, chip soap, flake soap, household insecticides, disinfectants, cleansers, polishes, waxes, auto soaps, hand soaps, shaving cream, tooth paste, shampoos, household ammonia and miscellaneous toilet articles.

CANS

Household insecticides (fly sprays), polishes, cleaners, liquid soaps, radiator glycerin, dry cleaning fluids, disinfectants, deodorizing crystals, auto soaps, hand mechanics' soaps and miscellaneous toilet articles.

CLOSURES

Products for the retail trade packed in cans and bottles such as household insecticides (fly sprays), disinfectants, radiator glycerin, polishes, cleaners, liquid and medicinal soaps, household ammonia, shampoos, etc.

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United Laboratories, 15 S. William St.,
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Neumann-Buslee & Wolfe,
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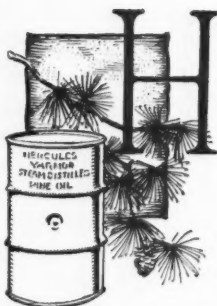
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Niagara Alkali was the first to manufacture Caustic Potash in this country, and today is the principal producer in the United States. You are assured of the highest quality in solid, flake and liquid "Niagara" Caustic Potash.

Package Specifications—

		Solid-Flake Liquid					
	Containers	Gross Weight Pounds	Tare Weight Pounds	Net Weight Pounds	Diameter Inches	Height Inches	
Solid Potash	700	718-738	18	700-720	21 $\frac{1}{8}$	34 $\frac{3}{4}$	
	100	106	6	100	12 $\frac{1}{8}$	15 $\frac{1}{8}$	
Flake Potash	325	343	18	325	21 $\frac{1}{8}$	34 $\frac{3}{4}$	
	100	110	10	100	14 $\frac{1}{8}$	22 $\frac{3}{8}$	
	25	29	4	25	12 $\frac{1}{8}$	10 $\frac{3}{8}$	
Liquid Potash in Drums	Gals.						
	110	1625	175	1450			
	55	815	115	700			
Liquid Potash in Tank Cars: 8,000 and 10,000 gallons.							

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Peck's Prods. Co.,
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Rochester Germicide Co.,
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Sanico Chem. Corp., 611 B'way, N. Y. C. B-Pr
Selig Co., 336 Marietta St., Atlanta, Ga. B-Pr
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Trojan Prods. Co.,
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U. S. SANITARY SPECIALTIES CORP.,
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CHEMICAL SUPPLY CO.,
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Creco Co., Inc., Creco Bldg.,
Long Island City, N. Y.
EAGLE SOAP CORP.,
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Goulard & Olena, 140 Liberty St., N. Y. C.
HARLEY SOAP CO.,
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R. M. Hollingshead Co.,
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Leeno Prods. Co., 649 W. Pratt St.,
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MORTEX PRODUCTS CO.,
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North Coast Soap & Chem. Wks.,
Seattle, Wash. B-Pr
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Pacific Chem. Co., 1421 N. Main St.,
Los Angeles B-Pr
PALMER PRODUCTS, INC.,
Waukesha, Wis.
Peck's Prods. Co., 5224 N. 2nd St.,
St. Louis B-Pr
Rochester Germicide Co.,
Rochester, N. Y. B-Pr
Sanico Chem. Corp., 611 Broadway,
N. Y. C. B-Pr
Selig Co., 336 Marietta St., Atlanta, Ga. B-Pr
Shores-Mueller Co.,
Cedar Rapids, Iowa (B)
L. Sonneborn Sons, 114 5th Ave., N. Y.
Strong Cobb & Co., Cleveland B-Pr
Trojan Prods. Co., 241 W. Van Buren St.,
Chicago (B)
Uncle Sam Chem. Co., 794 10th Ave., N. Y. C.
U. S. SANITARY SPECIALTIES CORP.,
435 S. Western Ave., Chicago B-Pr
Geo. E. Wightman Co.,
225 Larrabee St., Portland, Ore.

POLISH, WAX

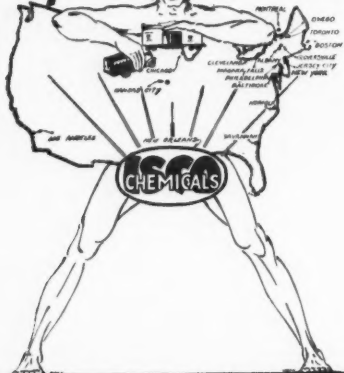
Alpha Chem. Co., 129 Barre St., Baltimore
DAVIES-YOUNG SOAP CO., Dayton, O.
GENERAL DYESTUFFS CO.,
230 - 5th Ave., N. Y. C.
General Oil & Chem. Co., 126 S. Charles St.,
Baltimore B-Pr
R. M. Hollingshead Co.,
840 Cooper St., Camden, N. J. (Pr)
HUNTINGTON LABORATORIES,
Huntington, Ind. B-Pr
Leeno Prods. Co., 649 W. Pratt St.,
Baltimore B-Pr
Oleum Prods. Co., Scranton, Pa.
PALMER PRODUCTS, INC.,
Waukesha, Wis.
Rochester Germicide Co., Rochester, N. Y.
Sanico Chem. Corp., 611 Broadway,
N. Y. C. B-Pr
Selig Co., 336 Marietta St., Atlanta, Ga. B-Pr
John T. Stanley Co., 640 W. 30th St., N. Y. C.
Uncle Sam Chem. Co., 794 10th Ave., N. Y. C.
U. S. SANITARY SPECIALTIES CORP.,
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Unity Sanitary Supply Co.,
222 Pearl St., N. Y. C. (B)
WINDSOR WAX CO., INC.,
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(see also Dealers)

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CAUSTIC SODA

76 %

ISCO brand—solid—liquid—
flake ground

made by

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Niagara Falls, N. Y.

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Foreign—imported from best European
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Boric Acid	Soda	Phosphate
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Co., 10 E. 40th St., N. Y. C.
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WELCH, HOLME & CLARK,
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HUBER MACHINE CO.,
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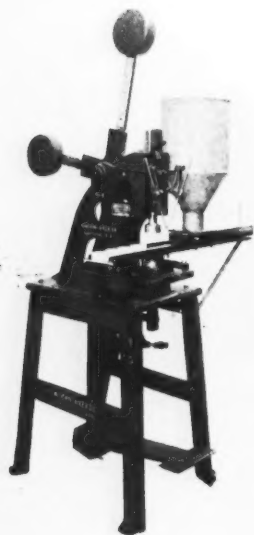
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The Houghin foot press will turn out perfect deodorizing blocks economically. The new filling and measuring device, as illustrated above, saves both in material and labor and makes possible a production of about 500 cakes per hour. Handles round cakes from 1" to 4" in diameter and oblong cakes up to 5" long x 2" wide x 2" thick. You can easily save the small cost of this equipment in a few weeks of operation. The deodorizing block business is expanding rapidly. Competition is becoming keener. Be ready to meet these changing conditions with a manufacturing process that makes for the utmost in efficiency and economy.

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Whittaker, Clark & Daniels,

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Beach-Russ Co., 50 Church St., N. Y. C.

Blackmer Rotary Pump Co., Grand Rapids, Mich.

M. T. Davidson Co., 154 Nassau St., N. Y. C.

Foster Pump Works, 50 Washington St.,

Bklyn., N. Y.

Goulds Pumps, Inc., Seneca Falls, N. Y.

HOUCHIN MACHINERY CO.,

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Ingersoll-Rand Co., 11 Broadway, N. Y. C.

Lobee Pump & Machine Co., 129 Dearborn St., Buffalo, N. Y.

Karl Kiefer Machine Co., Cincinnati

Mixing Equipment Co., 1024 Garson Ave., Rochester, N. Y.

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MORTOXINE is one of the very best preparations on the market for use in killing rats and mice. It is non-poisonous to humans and domestic animals.

MORTOXINE contains ingredients which possess an odor attractive to rodents when on the bait. It is available in two forms—paste or powder. The paste is supplied in one pound or five pound cans and the powder can be put up in any size package to suit your convenience.

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RATIN

Used World Over



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SOAP manufacturers have found that Hercules I Wood Rosin is a product which helps improve their product.

It is clean, free from dirt, and uniform. So that it will not become contaminated, it is packed in galvanized drums at no extra cost over wooden barrels. These drums will aid you, too, in keeping plant dirt from the rosin.

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 Neumann-Buslee & Wolfe,
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Michigan Alkali Co., 10 E. 40th St., N. Y. C.
National Crystal Co.,
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Myles Salt Co.,
1007 Camp St., New Orleans, La.
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Remington Salt Co., Ithaca, N. Y.
Saginaw Salt Prods. Co., Saginaw, Mich.
SOLVAY SALES CORP.,
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DODGE & OLCOTT CO.,
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P. R. DREYER Inc., 26 Cliff St., N. Y. C.
BENJ. FRENCH, INC.,
160 Fifth Ave., N. Y. C.
FRITZSCHE BROTHERS, INC.,
78 Beekman St., N. Y. C.
Imperial Export Co.,
11 Moore St., N. Y. C. (Australian)
GEO. LUEDERS & CO.,
427 Washington St., N. Y. C.
Magnus, Mabec & Reynard,
32 Cliff St., N. Y. C.
Neumann-Buslee & Wolfe,
224 W. Huron St., Chicago
NEWPORT CHEMICAL WORKS, INC.,
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Norda, Inc., 121 E. 24th St., Chicago
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UNGERER & CO., 13 W. 20th St., N. Y. C.
VAN AMERINGEN-HAEBLER, INC.,
 350 W. 31st St., N. Y. C.
ALBERT VERLEY, INC.,
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WANGLER-BUDD CO.,
 205 W. 14th St., N. Y. C.

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 49 Cliff St., N. Y.
JUNGSMANN & CO.,
 155 - 6th Ave., N. Y. C.
GEO. LUEDERS & CO.,
 427 Washington St., N. Y. C.
 McIlvaine Bros., Inc.,
 1500 Hamilton St., Philadelphia, Pa.
 Neumann-Buslee & Wolfe,
 224 W. Huron St., Chicago
 Northwestern Chemical Co.,
 Wauwatosa, Wis.
S. B. PENICK & CO., 115 Fulton St., N. Y. C.
 Pfaltz & Bauer, 300 Pearl St., N. Y. C.

SASSAFRAS (Artificial)

ANTOINE CHRIS CO.,
 147 Waverly Pl., N. Y. C.
 Compagnie Parento, Inc.,
 Croton-on-Hudson, N. Y.
DODGE & OLCOTT CO.,
 180 Varick St., N. Y. C.
P. R. DREYER INC., 26 Cliff St., N. Y. C.
EURO-AMERICAN CORP.,
 125 N. J. Ave., Newark, N. J.
FRITZSCHE BROTHERS, INC.,
 78 Beekman St., N. Y. C.
GIVAUDAN-DELAWANNA, INC.,
 80 - 5th Ave., N. Y. C.
 Magnus, Mabec & Reynard,
 32 Cliff St., N. Y. C.
 Neumann-Buslee & Wolfe,
 224 W. Huron St., Chicago
NEWPORT CHEMICAL WORKS,
 Passaic, N. J.
 Orbis Products Trading Co.,
 215 Pearl St., N. Y. C.
 Pfaltz & Bauer, Inc., 300 Pearl St., N. Y. C.
GEORGE SILVER IMPORT CO.,
 461 4th Ave., N. Y. C.
UNGERER & CO., 13 W. 20th St., N. Y. C.
VAN AMERINGEN-HAEBLER, INC.,
 350 W. 31st St., N. Y. C.
ALBERT VERLEY, INC.,
 11 E. Austin Ave., Chicago

SCIENTIFIC INSTRUMENTS (see Instruments)**SCOURING POWDERS**

American Soap Powder Wks., Inc.,
 98 Van Dyke St., Brooklyn B-Pr
 Chamberlin-Haber Chem. Co.,
 1105 W. 11th St., Cleveland B-Pr
 Cincinnati Soap Co.,
 Spring Grove & Clifton Ave., Cincinnati
 Columbia Soap & Chem. Co., Inc.,
 217 Clara St., San Francisco B-Pr
 Cudahy Packing Co., Chicago
 Du Bois Soap Co., Cincinnati, O.
FEDERAL PHOSPHOROUS CO.,
 Birmingham, Ala (B)
 Holman Soap Co., 3100 Fox St., Chicago, Ill.
 National Soap Co., 357 South 25th St.,
 Tacoma, Wash.
 North Coast Soap & Chem. Wks.,
 Seattle, Wash. B-Pr
 Pacific Chem. Co., 1421 N. Main St.,
 Los Angeles B-Pr
 Paper Makers Chem. Corp.,
 N. Milwaukee, Wis. B-Pr
 Poland Soap Works, Anniston, Ala.
 Procter & Gamble Co., Cincinnati B-Pr
 Rochester Germicide Co., Rochester, N. Y.
STEVENS SOAP CORP.,
 200 Sullivan St., Brooklyn
 Strong Cobb & Co., Cleveland B-Pr
 Swift & Co., Chicago
 Teele Soap Mfg. Co.,
 1 Lincoln Pl., Cambridge, Mass. B-Pr
U. S. SANITARY SPEC. CORP.,
 435 S. Western Ave., Chicago
 Unity Sanitary Supply Co.,
 222 Pearl St., N. Y. (B)
ALLEN B. WRISLEY CO.,
 6801 W. 65th St., Chicago B-Pr

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Alpha Chem Co., 129 W. Barre St., Baltimore
 Hewitt Bros. Soap Co., Dayton, O. B-Pr
 Holman Soap Co., 3100 Fox St.,
 Chicago, Ill.
 National Soap Co., Tacoma, Wash.
 North Coast Soap & Chem. Wks.,
 Seattle, Wash. B-Pr
 Paper Makers Chem. Corp.,
 N. Milwaukee, Wis.
 Peck's Prods. Co., 5224 N. 2nd St.,
 St. Louis B-Pr
 Procter & Gamble, Cincinnati, O.
GEO. A. SCHMIDT CO.,
 236 W. North Ave., Chicago
STEVENS SOAP CORP.,
 200 Sullivan St., Brooklyn
 Teele Soap Mfg. Co.,
 1 Lincoln Pl., Cambridge, Mass. B-Pr
U. S. SANITARY SPECIALTIES CORP.,
 435 S. Western Ave., Chicago B-Pr
ALLEN B. WRISLEY CO.,
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 Gedge-Gray Co., Lockland, Ohio
 Ludlow-Sawyer Wire Co., St. Louis, Mo.
 National Acme Co., Cleveland, O.
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Sprout, Waldron & Co., Muncy, Pa.
 Stedman's Fdy. & Machine Works,
 Aurora, Ind.
 Sturtevant Mill Co., Boston, Mass.
 W. S. Taylor Co., Cleveland, O.
 Wickwire Spencer Steel Co.,
 41 E. 42nd St., N. Y. C.

SCRUBBING MACHINES (see Floor Machines)**SCRUBBING SOAPS, LIQUID**

Alpha Chem. Co., 129 W. Barre St.,
 Baltimore, Md.
 W. D. Carpenter Co.,
 111 Irving Ave., Syracuse, N. Y.
 Champion Mfg. Co., 322 S. Erie St.,
 Indianapolis, Ind.
CHEMICAL SUPPLY CO.,
 2450 Canal Rd., Cleveland
 Creco Co., Inc., Creco Bldg.,
 Long Island City, N. Y.
DAVIES-YOUNG SOAP CO.,
 Dayton, Ohio
 Fischer Oil & Chem. Co., Bond Hill, Cinn.
 Genseke Bros.,
 West 48th Pl. & Whipple St., Chicago
HARLEY SOAP CO.,
 2832 E. Pacific St., Phila.
 Holman Soap Co., 3100 Fox St., Chicago, Ill.
HUNTINGTON LABORATORIES,
 Huntington, Ind.
KRANICH SOAP CO.,
 54 Richards St., Brooklyn
 North Coast Soap & Chem. Wks.,
 Seattle, Wash.
PALMER PRODS., INC., Waukesha, Wis.
 Paper Makers Chemical Corp.,
 N. Milwaukee, Wis.
 Procter & Gamble Co., Cincinnati, O.
U. S. SANITARY SPECIALTIES CORP.,
 435 S. Western Ave., Chicago
 West Disinfecting Co.,
 Long Island City, N. Y.
ALLEN B. WRISLEY CO.,
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Anchor Cap & Closure Corp.,
 22 Queens St., Long Island City, N. Y.
 Nashua Package Sealing Co., Nashua, N. H.
PNEUMATIC SCALE CORP.,
 Norfolk Downs, Mass.
 F. B. Reddington Co., 108 S. Sangamon St.,
 Chicago
STOKES & SMITH CO., Philadelphia, Pa.
 Triangle Package Machinery Co.,
 910 Spaulding Ave., Chicago
WILLIAMS SEALING CORP.,
 Decatur, Ill.

SEALING MACHINERY (Cases)

H. R. Bliss Co., Niagara Falls, N. Y.
 McStay Machine Co., 3036 E. 5th St.,
 Los Angeles
 J. L. Morrison Co., Niagara Falls, N. Y.

Nashua Package Sealing Co., Nashua, N. H.
 Standard Sealing Equipment Corp.,
 Rawson St., Long Island City, N. Y.

SESAME OIL

(see also *Brokers and Dealers*)

T. G. Cooper & Co.,
 47 N. 2nd St., Philadelphia (Dealers)
 W. R. Grace & Co., 7 Hanover Sq., N. Y. C.
 Mitsui & Co., 65 Broadway, N. Y. C.
RAYNER & STONINGTON,
 79 Wall St., N. Y. C.
 Smith Weihman Oil Co., 15 Moore St., N. Y. C.
 United Africa Co., 205 E. 42nd St., N. Y. C.
WELCH, HOLME & CLARK CO.,
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 Amole Soap Co., Tippecanoe City, O.
 Antiseptol Liquid Soap Co.,
 564 W. Randolph St., Chicago
 Belgian Trading Co., 211 Water St., N. Y. C.
 W. D. Carpenter Co., Syracuse, N. Y.
 Cincinnati Soap Co.,
 Spring Grove & Clifton Ave., Cincinnati
CLIFTON CHEMICAL CO.,
 246 Front St., N. Y. C.
 Columbia Soap & Chem. Co., Inc.,
 217 Clara St., San Francisco
 Creco Co., Inc., Creco Bldg.,
 Long Island City, N. Y.
DAVIES-YOUNG SOAP CO., Dayton, O.
EAGLE SOAP CORP.,
 64 E. Jackson Blvd., Chicago
HARLEY SOAP CO.,
 2832 E. Pacific St., Phila., Pa.
 Hockwald Chem. Co., 436 Bryant St.,
 San Francisco
 Holman Soap Co., 3100 Fox St., Chicago, Ill.
HUNTINGTON LABORATORIES,
 Huntington, Ind.
KRANICH SOAP CO.,
 54 Richards St., Brooklyn
 North Coast Soap & Chem. Wks.,
 Seattle, Wash.
 Pacific Chem. Co., 1421 N. Main St.,
 Los Angeles
 Peck's Prod. Co., 5224 N. 2nd St., St. Louis
JOHN POWELL & CO.,
 114 E. 32nd St., N. Y. C.
GEO. A. SCHMIDT CO.,
 236 W. North Ave., Chicago B-Pr
 Selig Co., 336 Marietta St., Atlanta, Ga. B-Pr
 State Chemical Mfg. Co.,
 2435 Superior Ave., Cleveland, O.
 Teele Soap Mfg. Co.,
 1 Lincoln Pl., Cambridge, Mass. B-Pr
 United Cleaner Mfg. Co., 160 Second St.,
 Cambridge, Mass.
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CHEMICAL SUPPLY CO.,
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 Cincinnati Soap Co.,
 Spring Grove & Clifton Aves., Cincinnati
CLIFTON CHEMICAL CO.,
 246 Front St., N. Y. C.
 Columbia Soap & Chem Co., Inc.,
 217 Clara St., San Francisco B-Pr
 Creco Co., Inc., Creco Bldg.,
 Long Island City, N. Y.
DAVIES-YOUNG SOAP CO., Dayton, O.
EAGLE SOAP CORP.,
 64 E. Jackson Blvd., Chicago
 2832 E. Pacific St., Phila., Pa.
 Hockwald Chem. Co., 436 Bryant St.,
 San Francisco B-Pr
 Holman Soap Co., 3100 Fox St., Chicago, Ill.
HUNTINGTON LABORATORIES,
 Huntington, Ind. B-Pr
KRANICH SOAP CO.,
 54 Richardso St., Brooklyn B-Pr
 Lightfoot Schultz Co.,
 1412 Park Ave., Hoboken, N. J.
 North Coast Soap & Chem. Wks.,
 Seattle, Wash. B-Pr
 Oil-Kraft, Inc., 3330 Beekman St., Cinn. (B)
 Oleum Prods. Co., Scranton, Pa.
 Pacific Chem. Co., 1421 N. Main St.,
 Los Angeles B-Pr
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 Waukesha, Wis.
 Peck's Prods. Co., 5224 N. 2nd St.,
 St. Louis B-Pr
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 J. T. Robertson Co.,
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 Rochester Germicide Co.,
 Rochester, N. Y. B-Pr
GEO. A. SCHMIDT CO.,
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 Selig Co., 336 Marietta St., Atlanta, Ga., B-Pr
 Shores-Mueller Co., Cedar Rapids, Ia. B-Pr
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 State Chemical Mfg. Co.,
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 Strong Cobb Co., Cleveland B-Pr
 Teele Soap Mfg. Co.,
 1 Lincoln Pl., Cambridge, Mass. B-Pr
 United Cleanser Mfg. Co., 160 Second St.,
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U. S. SANITARY SPECIALTIES CORP.,
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 Vliet Soap Co., 638 Monroe St., Brooklyn
ALLEN B. WRISLEY CO.,
 6801 W. 65th St., Chicago

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 Holman Soap Co., 3100 Fox St., Chicago, Ill.
 Lightfoot Schultz Co., 1412 Park Ave.,
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 North Coast Soap & Chem. Wks.,
 Seattle, Wash. B-Pr
JOHN POWELL & CO.,
 114 E. 32nd St., N. Y. C.

J. T. Robertson Co., 147 Richmond Ave.,
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GEO. A. SCHMIDT CO.,
 236 W. North Ave., Chicago B-Pr
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Amole Soap Co., Tippecanoe, O. B-Pr
 Cincinnati Soap Co., Spring Grove & Clifton
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 Holman Soap Co., 3100 Fox St., Chicago, Ill.
 La France Laboratories,
 30 Waverly Pl., N. Y. C.
 Lightfoot Schultz Co., 1412 Park Ave.,
 Hoboken, N. J.
JOHN POWELL & CO.,
 114 E. 32nd St., N. Y. C.
 J. T. Robertson Co., 147 Richmond Ave.,
 Syracuse, N. Y.
GEO. A. SCHMIDT CO.,
 236 W. North Ave., Chicago B-Pr
 Shores-Mueller Co., Cedar Rapids, Ia. B-Pr
 Strong Cobb & Co., Cleveland B-Pr
ALLEN B. WRISLEY CO.,
 6801 W. 65th St., Chicago, Ill. B-Pr

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GEO. A. SCHMIDT CO.,
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 6801 W. 65th St., Chicago B-Pr

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Amole Soap Co., Tippecanoe City, O.
 Cincinnati Soap Co., Spring Grove & Clifton
 Ave., Cinn.
 J. Eavenson & Sons, Del. & Penn. Sts.,
 Camden, N. J.
 Holman Soap Co., 3100 Fox St., Chicago, Ill.
 Lightfoot Schultz Co., 1412 Park Ave.,
 Hoboken, N. J.
 J. T. Robertson Co., 147 Richmond Ave.,
 Syracuse, N. Y.
GEO. A. SCHMIDT CO.,
 236 W. North Ave., Chicago B-Pr
 John T. Stanley Co., 640 W. 30th St., N. Y. C.
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Top)****SILICA**

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Colors for Soaps and Cosmetics

We carry a full line of colors suitable for all types of soaps and cosmetics. Shades to match upon request.

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 R. F. Revson Co., 110 W. 40th St., N. Y. C.
 Jas. H. Rhodes & Co.,
 153 W. Austin Ave., Chicago
ROESSLER & HASSLACHER CHEM.
CO., 10 E. 40th St., N. Y. C.
 Walter C. Smith, 320 Broadway, N. Y. C.
 Tamms Silica Co., 228 N. La Salle St., Chicago

SILICATE OF SODA*(see also Dealers)*

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GRASSELLI CHEMICAL CO.,
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INNIS, SPEIDEN & CO.,
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 Geigy Co., 89 Barclay St., N. Y. C.
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 230 - 5th Ave., N. Y. C.
 Interstate Color Co., 41 Park Row, N. Y. C.
 Leebein Chem. Co., 389 Washington St., N. Y.
 National Aniline & Chem. Co.,
 40 Rector St., N. Y. C.
NEWPORT CHEMICAL WORKS, INC.,
 Passaic, N. J.
PYLAM PRODUCTS CO.,
 53 Park Pl., N. Y. C.
 R. F. Revson Co., 110 W. 40th St., N. Y. C.
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10 years on the market now a New Improved Model

1. LOW IN PRICE—STURDY—NEAT APPEARANCE.
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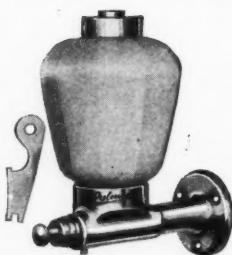


Once installed in your customer's place the Tilttype Soaper will give 100% service year in and year out. There's nothing to get out of order. Cannot get clogged up. Helps you sell more liquid soap.

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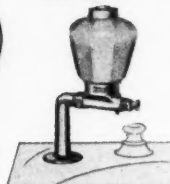
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PERFECTED SOAP EQUIPMENT



Exclusive patented features of replaceable globe and valve without removing bracket from the wall.

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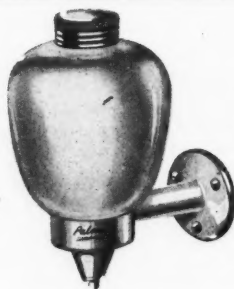
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SPRING BACK, SCREW OUT METAL PART.
IF LOCKING OF GLOBE IS NOT DESIRED
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GASKETS AUTOMATICALLY
SEATED BY SPRING.

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REQUIRES NO ATTENTION.

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plated
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 Chicago
 I. Schwartz Engraving & Die Works,
 38 W. 21st St., N. Y. C.

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CLIFTON CHEMICAL CO.,
 246 Front St., N. Y. C.
 Creco Co., Inc., Creco Bldg.,
 Long Island City, N. Y.
HUNTINGTON LABORATORIES,
 Huntington, Ind.
 Imperial Brass Mfg. Co.,
 1200 W. Harrison St., Chicago
 Chas. Morrill, Inc., 100 Lafayette St., N. Y. C.
PALMER PRODUCTS, INC.,
 Waukesha, Wis.
U. S. SANITARY SPECIALTIES CORP.,
 435 S. Western Ave., Chicago

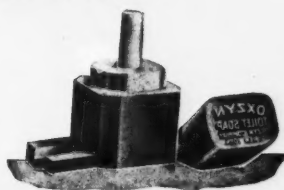
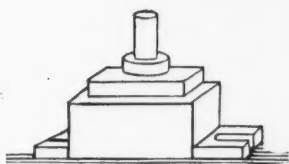
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 Lightfoot Schultz Co., Hoboken, N. J.
 Presto Mfg. Co., 4044 - 20th Ave.,
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SOAP DRYERS (see Dryers)**SOAP, FLAKE (see Chip Soap)****SOAP FRAMES (see Frames)****SOAP KETTLES (see Kettles)****SOAP, LINSEED OIL (see Linseed Oil Soap)****SOAP DISPENSING SYSTEMS (Multi-unit with Tanks)**

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 246 Front St., N. Y. C.
 Creco Co., Inc., Creco Bldg.,
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SOAP DIES

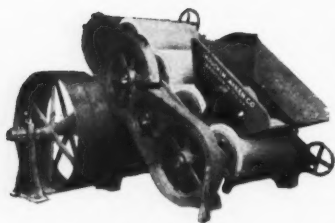
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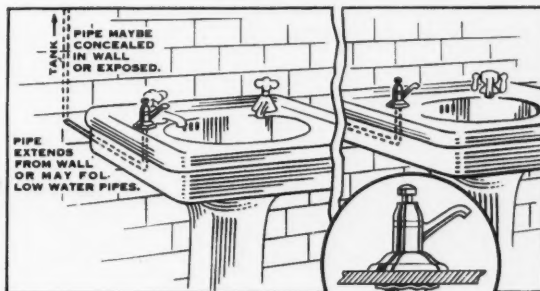
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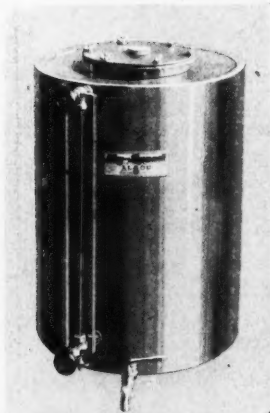
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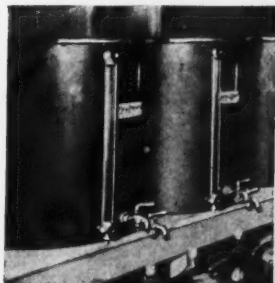
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 Los Angeles
PALMER PRODUCTS, INC.,
 Waukesha, Wis.
 Peck's Prods. Co., 5224 N. 2nd St.,
 St. Louis
 Quaker Chem. Co., 94 Spencer St., Bklyn.
 Rochester Germicide Co., Rochester, N. Y.
 Selig Co., 336 Marietta St., Atlanta, Ga.
 Shores-Mueller Co., Cedar Rapids, Ia.
 Strong Cobb & Co., Cleveland
 Uncle Sam Chemical Co., 794 10th Ave., N. Y.
U. S. SANITARY SPECIALTIES CORP.,
 435 S. Western Ave., Chicago
 World Spray Co., Inc., 5117 Central Ave.,
 Los Angeles
ALLEN B. WRISLEY CO.,
 6801 West 65th St., Chicago

THERMOMETERS (see Instruments)

THYME OIL

Belgian Trading Co., 211 Water St., N. Y. C.
ANTOINE CHRIS CO.,
 147 Waverly Pl., N. Y. C.
DODGE & OLCOTT CO.,
 180 Varick St., N. Y. C.
EURO-AMERICAN CORP.,
 125 N. J. Ave., Newark, N. J.
P. R. DREYER INC., 26 Cliff St., N. Y. C.
FRITZSCHE BROTHERS, INC.,
 78 Beekman St., N. Y. C.
GEO. LUEDERS & CO.,
 427 Washington St., N. Y. C.
HIJOS DE FRANCISCO NAVARRO,
 35 William St., N. Y. C.
 Neumann-Buslee & Wolfe,
 224 W. Huron St., Chicago
NEWPORT CHEMICAL WORKS, INC.,
 Passaic, N. J.
 Norda, Inc., 121 E. 24th St., N. Y. C.
 Orbis Products Trading Co.,
 215 Pearl St., N. Y. C.
 Pfaltz & Bauer, Inc., 300 Pearl St., N. Y. C.
 H. C. Ryland, Inc., 161 Water St., N. Y. C.
UNGERER & CO., 13 W. 20th St., N. Y. C.
VAN AMERIGEN-HAEBLER, INC.,
 315 4th Ave., N. Y. C.
ALBERT VERLEY, INC.,
 11 E. Austin Ave., Chicago

THYMOL

P. R. DREYER INC., 26 Cliff St., N. Y. C.

THYMOL (Contd.)

A. C. Drury & Co.,
106 E. Austin Ave., Chicago
MERCK & CO., Rahway, N. J.
New York Quinine & Chemical Works,
97 N. 11th St., Brooklyn
Orbis Products Trading Co.,
215 Pearl St., N. Y. C.
Pfaltz & Bauer, Inc., 300 Pearl St., N. Y. C.
SCHERING CORP., 110 William St., N. Y. C.
Verona Chemical Co.,
Verona Ave., Newark, N. J.

**TIGHT WRAPPING MACHINERY (See
Wrapping Machinery)****TIN CRYSTALS**

J. T. Baker Chem. Co., Phillipsburg, N. J.
GENERAL CHEMICAL CO.,
40 Rector St., N. Y. C.
GRASSELLI CHEMICAL CO.,
1800 Guardian Bldg., Cleveland
Metal & Thermit Corp., 120 Broadway, N. Y.

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American Aniline Prods. Inc.,
45 E. 17th St., N. Y. C.
A. C. Drury & Co.,
106 E. Austin Ave., Chicago
Dyestuffs & Chemicals, Inc.,
11th & Monroe Sts., St. Louis

FEZANDIE & SPERRLE,
205 Fulton St., N. Y. C.

Geigy Co., 89 Barclay St., N. Y. C.
GENERAL DYESTUFFS CORP.,
230 5th Ave., N. Y.
Interstate Color Co., Inc., 41 Park Row,
N. Y. C.
Leeben Chemical Co.,
389 Washington St., N. Y. C.
National Aniline & Chemical Co.,
40 Rector St., N. Y. C.
PYLAM PRODS. CO.,
53 Park Pl., N. Y. C.
Sandoz Chemical Works,
708 Washington St., N. Y. C.

TOILET PAPER

Brown Co., Portland, Me.
Scott Paper Co., Chester, Pa.
Straubel Paper Co., Green Bay, Wis.
U. S. Envelope Co., Lititz, Pa.

TOILET PREPARATIONS*(see also Bath Salts, Shampoos, etc.)*

Amole Soap Co., Tippecanoe City, O. (B)
Cincinnati Soap Co., Spring Grove &
Clifton Ave., Cincinnati (B-Pr)
Holman Soap Co., 3100 Fox St., Chicago, Ill.
Lightfoot Schultz Co., 1412 Park Ave.,
Hoboken, N. J.
Quaker Chem. Co., 94 Spencer St.,
Brooklyn B-Pr

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FREQUENTLY we have advised prospective customers against putting out a private brand soap after a thorough investigation of all the circumstances surrounding it. Our attitude is not unselfish, for naturally we must look to repeat business for our profit. It is seldom that an initial private brand order shows a profit, but at the same time no one wants to launch a private brand that does not look like a repeater.

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Shores-Mueller Co., Cedar Rapids, Ia. B-Pr
Soaps-Perfumes, Ltd., 84 Front St.,
East, Toronto B-Pr
Strong Cobb & Co., Cleveland B-Pr
ALLEN B. WRISLEY CO.,
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HUBER MACHINE CO.,
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Th. H. Kappeler, 25 Church St., N. Y. C.
J. M. LEHMANN CO.,
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Cincinnati Soap Co.,
Spring Grove & Clifton Aves., Cincinnati
Colgate-Palmolive-Peet Co., Chicago
Hewitt Bros. Soap Co., Dayton, O.
Hollbrook Mfg. Co., 18th St., Jersey City, N. J.
North Coast Soap & Chem. Wks.,
Seattle, Wash.
Peck's Prods. Co., 5224 N. 2nd St., St. Louis
JOHN POWELL & CO., INC.,
114 E. 32nd St., N. Y. C.
Procter & Gamble Co., Cincinnati B-Pr
J. T. Robertson Co., Syracuse, N. Y.
GEO. A. SCHMIDT & CO.,
236 W. North Ave., Chicago
Soaps-Perfumes, Ltd., 84 Front St., East,
Toronto
Swift & Co., Chicago
ALLEN B. WRISLEY CO.,
6801 W. 65th St., N. Y. C.

TOILET SOAPS (Cakes)

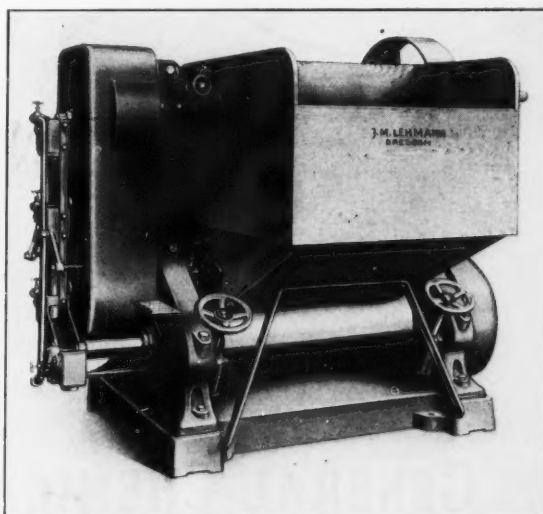
Armour Soap Wks., 1355 W. 31st St., Chi.
Cincinnati Soap Co., Spring Grove Ave.,
Cincinnati
Colgate-Palmolive-Peet Co., Chicago
J. Eavenson & Sons, Del. & Penn Sts.,
Camden, N. J.
Hewitt Bros. Soap Co., Dayton, O.
R. M. Hollingshead Co.,
840 Cooper St., Camden, N. J.
Holman Soap Co., 3100 Fox St., Chicago, Ill.
Larkin Co., Buffalo, N. Y.
Lightfoot Schultz Co., 1412 Park Ave.,
Hoboken, N. J.
National Soap Co., 357 South 25th St.,
Tacoma, Wash.
North Coast Soap & Chem. Wks.,
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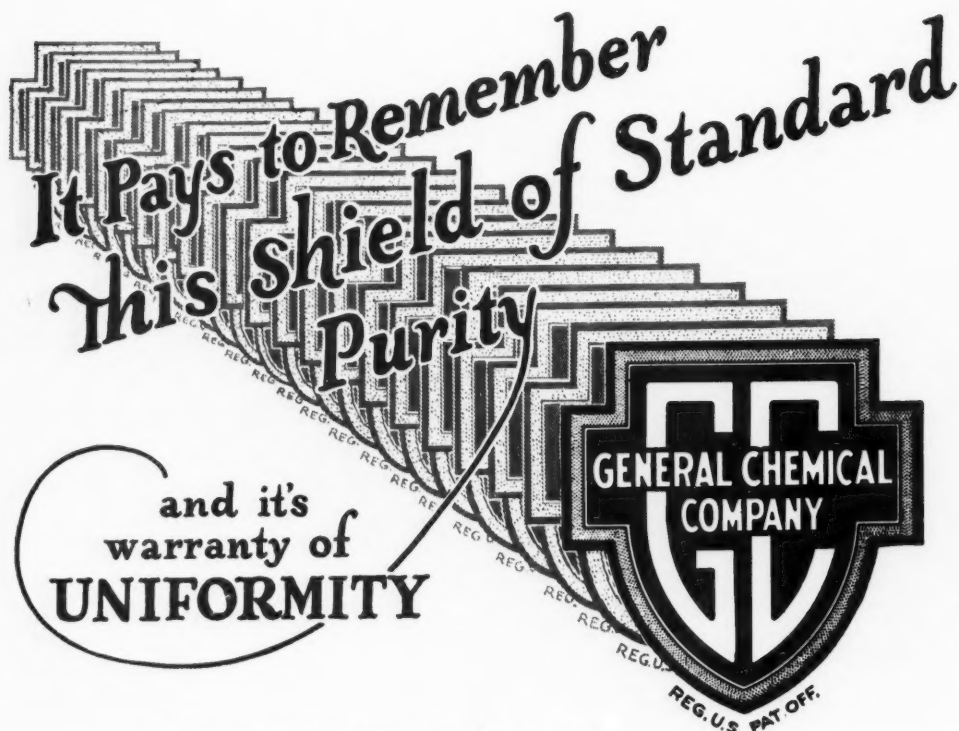
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New York City

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 Swift & Co., Chicago
 Teele Soap Mfg. Co.,
 1 Lincoln Pl., Cambridge, Mass.
 Vliet Soap Co., 638 Monroe St., Brooklyn
 M. Werk Co., St. Bernard, Cincinnati
 J. B. Williams Co., Glastonbury, Conn.
ALLEN B. WRISLEY CO.,
 6801 West 65th St., Chicago

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 Eli Lilly & Co., Indianapolis
 McKesson & Robbins, 79 Cliff St., N. Y. C.
 Parke, Davies & Co., Detroit
GEO. A. SCHMIDT & CO.,
 236 W. North Ave., Chicago
 Shores-Mueller Co., Cedar Rapids, Ia.
 Soaps-Perfumes, Ltd., 84 Front St., East,
 Toronto
 Fredk. Stearns & Co., Detroit
 Strong Cobb & Co., Cleveland
ALLEN B. WRISLEY CO.,
 6801 W. 65th St., Chicago B-Pr

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American Tripoli Co., Seneca, Mo.
 Chas B. Chrystal Co., 11 Cliff St., N. Y. C.
 Hammill & Gillespie, 225 Broadway, N. Y. C.
 Independent Gravel Co., Joplin, Mo.
 International Silica Co., Cairo, Ill.
 Tamms Silica Co., 228 N. La Salle St., Chicago
 Wishnick-Tumpeer, Inc., 251 Front St., N. Y.

**TRISODIUM PHOS-
PHATE (See Next Page)****TRISODIUM PHOSPHATE COM-
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Washing Compounds)**

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 W. E. Callane & Sons Co.,
 Indianapolis, Ind. B-Pr
 Columbia Soap & Chem Co., Inc.,
 217 Clara St., San Francisco, (B.)
DAVIES YOUNG SOAP CO., Dayton, O.
DU BOIS SOAP CO., Cincinnati
 Fantex Prods. Co., 23 Kindred St.,
 L. I. C. B-Pr
FEDERAL PHOSPHOROUS CO.,
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 North Coast Soap & Chem. Wks.,
 Seattle, Wash. B-Pr
 No-Vermo Mfg. Co., 1513 E. 32nd St.,
 Los Angeles (B)
 Paper Makers Chem. Corp.,
 N. Milwaukee, Wis. B-Pr.
 Peck's Prods. Co., 5224 N. 2nd St.,
 St. Louis B-Pr
 Procter & Gamble Co., Cincinnati B-Pr
 Rochester Germicide Co., Rochester, N. Y.
 Sanico Chem. Corp., 611 Broadway,
 N. Y. B-Pr
**SOLVAY SALES CORP., 40 Rector St.,
 N. Y.**
STEVENS SOAP CORP.,
200 Sullivan St., Brooklyn
 Strong Cobb Co., Cleveland B-Pr
 Geo. E. Wightman Co., 225 Larrabee St.,
 Portland, Ore. B-Pr

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 Consolidated Fruit Jar Co.,
 New Brunswick, N. J.
 Continental Can Co., 100 E. 42nd St., N. Y. C.
 Globe Collapsible Tube Corp.,
 401 Jefferson St., Hoboken, N. J.
 Hygienic Tube Co., 34 Ave L., Newark, N. J.
 National Collapsible Tube Co.,
 Providence, R. I.
 New England Collapsible Tube Co.,
 New London, Conn.
 Peerless Tube Co., Bloomfield, N. J.
 Sun Tube Corp., Hillside, N. J.
 Victor Metal Products Corp., Bklyn, N. Y.
 White Metal Mfg. Co., Hoboken, N. J.
 A. H. Wirz, Inc., Chester, Pa.

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Aero Brand T. S. P. is free-flowing—readily soluble—and comes to you promptly. These are the results of careful screening, adequate curing, and a modern, well located factory.

From Warners, New Jersey, on New York Harbor, immediate shipments can be made by rail, water or truck.

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THE development of free-flowing and uniformly clear white crystals of Tri Sodium Phosphate made a great forward stride when Swann electric furnace Phosphoric Acid was introduced into its manufacture.

SWANN T. S. P. is available in both crystal and globular (Globo) forms, and costs no more than ordinary T. S. P.

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Samples and quotations cheerfully furnished.

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Federal Phosphorus Division
BIRMINGHAM, ALABAMA

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Non-Sifting Packages

Shipped to you in tongue-grooved barrels with paper liner—no loss either in transit or storage. Also comes in kegs and bags. Grades—fine, globular, medium and coarse.

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Evans Mfg. Co., Battle Creek, Mich.
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Goulard & Olena, 140 Liberty St., N. Y. C.
Hockwald Chemical Co., 436 Bryant St.,
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Koch Chemical Co., 2nd & Clark Sts.,
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Los Angeles
Oleum Products Co., Scranton, Pa.
Pacific Chem. Co., 1421 N. Main St.,
Los Angeles
PALMER PRODS., INC., Waukesha, Wis.
Peck's Products Co., 5224 N. 2nd St.,
St. Louis
Rochester Germicide Co., Rochester, N. Y.
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